

**Pre Bid Queries for Setting up of Laboratory Facilities at various locations in Punjab on PPP mode.**

S. No	Clause	As per RFP	Query	PwC Remarks
1	1.1.3	The scope of work will broadly include planning, designing, engineering, financing, installing, marketing, operation, maintenance and transfer of the Project.	Will there be green field sites also or we shall be given the existing build up areas ? Are the sites ready of shall take time for handling over.	The Built up areas shall be handed over to the Concessionaire. The Concessionaire shall have to fulfill the requirements of the Project facilities as mentioned in the RFP document.
2	1.3	Bid Due Date (Online & Hard Copy): 22nd September 2015	Hard Copy submission date shall be after two days of submitting online bid	Bid Due Date (Online): 08th October 2015 & (Hard Copy) 12th October 2015
3	2.2.13(b)	Project Development Expenses: Rs 35 Lakhs	"Project Development Expensed of " Rs. 35 Lakh seems to be very high. This fee amount is suggested to be removed or reduced; whatever the minimum amount is decided finally. The payment should be made in parts only.	The Project Development Expenses: Rs 25 Lakhs
4	2.13.2(iii)	certificate from the statutory auditor/ chartered accountant of the Bidder certifying that the Bidder is having at least 15 operational Laboratories for the last 1 year or more and specifying the revenue receipts from each such laboratory	We are operating as a company & managing more than 75 labs , Single revenue receipt shall be suggested	Certificate from the Statutory Auditor / Chartered Accountant certifying that the bidder is having atleast 15 operational laboratories for the last 1 year or more and total revenue receipts from laboratories.
5			Annex II mentioned the bidder should have at least 75 operational laboratories	75 shall be read as 15 operational laboratories.

6	2.1.4	Current Number of Tests	Given Sample detail are collected in a month/year (Time period not mentioned in OPD/test figures given by you)	The number of tests are for the year 2012 - 2013.
7	32.1.2	Types of Insurances to be procured by Concessionaire	6 type of Insurance should not be mandatory	No Change in the clause
8	Schedule 1		Area of 1085 sq. feet for the lab may be less; Separate waiting area is suggested.	No additional area shall be given from the Authority. In case of One NABL Laboratory, The Concessionaire shall be required to submit to the Concessioning Authority the name of location which it wishes to develop as the NABL Accredited Laboratory along with the requisite area details within 15 days of signing of the Concession Agreement.
9	Lab Locations		Lab should be in Ajnala instead of Nabha/Maler kotla as distance from Ajanala to Dasuya is more	Nabha: Collection Centre Ajnala: Laboratory Facilities.
10	CGHS Rates		It shall be new rates of 2014; On page 118 it is mentioned that price will be revised as per CGHS rate revision	The Bidders shall quote according to the CGHS Punjab rates as applicable as on bid due date.
11	Aggregate Percentage Discount on CGHS rates		The base rate list for discount should be NABL Delhi CGHS rates	The Base rate for the discount shall be Punjab CGHS RATES as on the bid due date.

12		Bidder are free to charge market rates for the patients whose samples have been collected at the locations other than laboratory facility/ collection centre	Can we do the processing of those test in PIDB concern lab, Also market rates should be applicable for walk-in Private Patients in collection center.	Accepted
13		PIDB mentioned that existing lab of hospitals will keep on functioning	Existing labs should work only for the Government/NRHM/NHM/BPL Schemes	Not Accepted
14			<p>The list of mandatory equipment to be amended.</p> <p>ELISA Reader/washer &amp; Chemi instrument to be removed from list of equipment of Non-NABL Lab ( No hormones test to be done in Non-NABL Lab)</p> <p>Auto analyser/semi-auto analyser written to be modified to Biochemistry autoanalyser/Biochemistry semi auto-analyzer.</p>	Accepted
15			<p>The list of mandatory tests to be amended</p> <p>HbF , Acid phosphatase and Urine Ammonia may be removed ( Cant be performed on instruments to be installed)</p>	Accepted

16				The Collection Centres shall be upgraded to the Laboratory Facilities on attainment of minimum 55000 tests per year for two consecutive years during the concession period.
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