REQUEST FOR PROPOSAL

FOR

DEVELOPMENT AND OPERATION & MAINTENANCE OF PWD REST HOUSE, PATIALA AS HERITAGE HOTEL ON PUBLIC-PRIVATE PARTNERSHIP (PPP) MODE



13th July, 2021

ISSUED BY:

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DISCLAIMER

- 1. The information contained in this Request for Proposal document (the "RFP") or subsequently provided to Bidder(s), whether verbally or in documentary or any other form, by the Punjab Infrastructure Development Board (the "PIDB") on behalf of Department of Housing and Urban Development (DoHUD), Government of Punjab (the "Authority") or any of its employees or advisors, is provided to Bidder(s) on the terms and conditions set out in this RFP and such other terms and conditions subject to which such information is provided.
- 2. This RFP is not an agreement and is neither an offer nor invitation by the PIDB on behalf of the Authority to the prospective Bidders or any other person. The purpose of this RFP is to provide interested parties with information that may be useful to them in the formulation of their Bid for qualification pursuant to this RFP.
- 3. This RFP includes statements, which reflect various assumptions and assessments arrived at by the PIDB/ Authority in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Bidder may require.
- 4. This RFP may not be appropriate for all persons, and it is not possible for the PIDB/ Authority, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFP. The assumptions, assessments, statements and information contained in this RFP may not be complete, accurate, adequate or correct. Each Bidder should therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this RFP and obtain independent advice from appropriate sources.
- 5. Information provided in this RFP to the Bidder(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The PIDB / Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.
- 6. The PIDB/ Authority, its employees and advisors make no representation or warranty and shall have no liability towards any person, including any Bidder, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFP and any assessment, assumption, statement or information contained

therein or deemed to form part of this RFP or arising in any way with qualification of Bidders for participation in the Bidding Process. The PIDB/ Authority also accept no liability of any nature whether resulting from negligence or otherwise, howsoever, caused arising from reliance by any Bidder upon the statements contained in this RFP.

- 7. The prospective Bidders are hereby informed that the PWD Rest House would be handed over to the Concessionaire on as-is-where-is basis.
- 8. The Authority may, in its absolute discretion but without being under any obligation to do so, through PIDB, update, amend or supplement the information, assessment or assumptions contained in this RFP.
- 9. The issue of this RFP does not imply that the PIDB/ Authority is bound to select or to appoint the Selected Bidder or Concessionaire, as the case may be, for the Project and the PIDB/ Authority reserves the right to reject all or any of the Bid or Bids without assigning any reasons whatsoever.
- 10. The Bidder shall bear all its costs associated with or relating to the preparation and submission of its Bid including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the PIDB/ Authority or any other costs incurred in connection with or relating to its Bid. All such costs and expenses will remain with the Bidder and the PIDB/ Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a Bidder in preparation or submission of the Bid, regardless of the conduct or outcome of the Bidding Process.

GLOSSARY

Associate As defined in Clause 2.2.7 Authority As defined in Disclaimer As defined in Clause 1.1.4 **Bid Due Date Bid Validity Period** As defined in Clause 1.2.5 **Bidding Documents** As defined in Clause 1.1.6 **Bidding Process** As defined in Clause 1.2.1 As defined in Clause 2.2 **Conflict of Interest** As defined in Clause 2.2.4 Consortium

DoHUD Department of Housing and Urban Development

Estimated Project Cost

As defined in Clause 1.1.1

Financial Capacity

As defined in Clause 2.2.1

GoP

Government of Punjab

Joint Bidding Agreement

As defined in Clause 2.2.4

Lead Member

As defined in Clause 2.2.4

LoA Letter of Award

MemberMember of a ConsortiumNet WorthAs defined in Clause 2.2.1

PIDB Punjab Infrastructure Development Board

PPP Public Private Partnership
Project As defined in Clause 1.1.1

Rs. or INR Indian Rupee

RFP As defined in the Disclaimer
SPV As defined in Clause 2.2.4
Technical Capacity As defined in Clause 2.2.1

The words and expressions beginning with capital letters and defined in this document shall, unless repugnant to the context, have the meaning ascribed thereto herein.

NOTICE INVITING BIDS

- i. Punjab Infrastructure Development Board ("PIDB"), the nodal agency in the State of Punjab for implementation of Public Private Partnership (PPP) Projects in the State, on behalf of the Department of Housing and Urban Development (DoHUD), Government of Punjab (the "Authority") invites proposals (the "Bid(s)" from interested entities (the "Bidder" or "Bidders", as the context may require) to submit their Bids for Development and Operation & Maintenance of "PWD Rest House, Patiala" (the "Project") located at Bhupindra Road in Patiala. The development to be undertaken by the Concessionaire should necessarily conform to the guidelines, byelaws, rules and regulations, local Municipal Corporation byelaws, etc. as applicable for development of Heritage Hotel of an appropriate category as well as guidelines and regulations pertinent to such projects as per Ministry of Tourism, Government of India (MoT) Guidelines.
- ii. The total Project Site Area is approximately 3.94 Acres. Site plan is provided at APPENDIX IX.
- iii. PWD Rest House, Patiala is located at Bhupindra Road, Patiala. Thapar Institute of Engineering and Technology, DC Office, Forest Officers Colony, Punjab Water Supply and Sewerage Board and few hospitals are in close proximity to the site. The site is connected through Bhupindra Road and also via D C Office from Bus Stand, Railway Station and Gurudwara Shri Dukhniwaran Sahib. The Access of the site is through Bhupindra Road having both Entry and Exit Gates. It is located at a distance of approximately 4 kms from Patiala Railway Station and Patiala Bus Stand.
- iv. PWD Rest House, Patiala comprises a heritage building which has few rooms, dining halls, kitchen, stores, etc. These can be modeled as per the requirement of the Concessionaire. Approximate built-up area is 12400 sq. ft. The caretaker's rooms and garages can be dismantled by the Concessionaire as per its requirement.
- i. The Concessionaire shall undertake the Development and Operation & Maintenance of PWD Rest House, Patiala in accordance with Section 7 of this RFP and shall also be responsible for collection of the tariff from all the rooms, rentals from commercial and revenue from operations of other facilities over the Concession Period of 50 (fifty) years including Completion Period / Construction Period. Further, the Concessionaire shall be allowed "First Right of Refusal" on the expiry of the Concession Period. The development must conform to the Architecture and Form of the era of the Heritage Building.
- ii. The Project Area shall be given on 'as-is-where-is basis' free from encumbrances.

- iii. The Authority is now desirous of selecting a Bidder (the "Selected Bidder") through competitive bidding process in accordance with the procedure set out herein under this RFP who shall Develop and Operate & Maintain the Project for a pre-determined Concession Period as mentioned in this RFP, through a Special Purpose Vehicle (SPV) incorporated under the Companies Act, 2013.
- iv. The Concessionaire shall be responsible for Developing and Operating & Maintaining the entire project facilities in pursuance of the terms and conditions of the Concession Agreement and providing facilities as per 3-star or above category hotel in accordance with guidelines of Ministry of Tourism, Government of India for Hotels. It is to be noted by the Bidders that the Concessionaire shall have the right to determine the tariff / rate per room to be charged from the users and other facilities including Food & Beverage (F&B), Banqueting, Conferencing, Food Court cum Commercial, etc.
- v. The Bidder may be an individual entity or a consortium of entities not exceeding 3 (three) in number.
- vi. Complete Bidding Document comprising of the Request for Proposal Document (including ITB),
 Draft Concession Agreement and Schedules to Draft Concession Agreement can be
 downloaded from e-procurement website i.e. https://eproc.punjab.gov.in (the "Online
 Portal") after completing the required user registration process and making an online
 payment of Rs. 10,000/ (Rupees Ten Thousand Only), as the cost of Bidding Documents
 through online payment gateway on the Online Portal.
- vii. The Bids must be submitted online at https://eproc.punjab.gov.in in the manner as set out in the RFP.
- viii. In case Bidders require any further information about the Project or need access to any other documents related to the Project, as available with the Authority or wish to visit the Project Site, they are requested to contact the following persons at the addresses given below, however, the cost of the visit shall be borne by the Bidders:

Managing Director

Punjab Infrastructure Development Board S.C.O. No. 33-34-35, Sec.34A, Chandigarh Phone No.: 0172-2665640, 4381111

Email: mdpidb@gmail.com; pidbprojects@gmail.com; technicalwingpidb@gmail.com

Karan Kandhari Almondz Global Securities Limited

F-33/3, Okhla Industrial Area, Phase-II, New Delhi $-\,110020$ Phone No.: 011- 43500700 / 800

Mobile No.: 9888889555 **Email:** projectsinpunjab@gmail.com

The Bid shall be prepared in English language and all entries must be typed / written in blue / black ink. Initials of the Authorized Representative of the Bidder must attest all deletions and alterations made while preparation of the Bid.

- ix. PIDB and / or the Authority shall not be responsible for any costs or expenses or liabilities incurred by the Bidders in connection with the preparation and delivery of Bids, including costs and expenses related to the visits to the Project Site. PIDB reserves the rights to cancel, terminate, change or modify this procurement process and/or requirements of bidding stated in the RFP, at any time without assigning any reason or providing any notice and without accepting any liability for the same.
- x. The Bids received in response to this invitation / RFP shall be evaluated based on the Eligibility Criteria specified in this RFP document.

1. INTRODUCTION

1.1 Background

1.1.1 Department of Housing and Urban Development (DoHUD), Government of Punjab intends to Develop, Operate and Maintain PWD Rest House, Patiala as Heritage Hotel on Public Private Partnership (PPP) Mode. The PWD Rest House will be handed over to the Concessionaire on as-is-where-is basis free from encumbrances. The Concessionaire shall plan the utilization of built-up space and expansion as per applicable bye-laws and Develop a state-of-the-art facility as per details given in Section - 7. The Authority has decided to invite Bids for selection of prospective Bidder who shall undertake the Development and Operation & Maintenance of PWD Rest House, Patiala, Punjab as Heritage Hotel for a specified tenure (the "Project") through Public Private Partnership (the "PPP"). The brief particulars of the Project are:

Name of the Project	Estimated	Total Site	Total Built-up	Concession Period
	Project	Area	Area	
	Cost			
Development and	28 Cr	Approx.	Approx.	50 (Fifty) years
Operation &		3.94 Acres	12400 sq. ft.	with First Right of
Maintenance of PWD				Refusal after 50
Rest House, Patiala, as				years.
Heritage Hotel on PPP				
mode				

Punjab Infrastructure Development Board ("PIDB") is the nodal agency for the development of PPP Projects in the State of Punjab and with role of PIDB limited to the provisions of Punjab Infrastructure (Development & Regulation) Act, 2002. PIDB on behalf of the Authority intends to select an eligible Bidder, as the Selected Bidder for awarding the Project through an open competitive bidding process in accordance with the procedure set forth herein.

1.1.2 The scope of work will broadly include the Development of the Project Site into a Hotel with 3 star or above category facilities and commercial area upto 35% of the Total Built Up Area and its Operation and Maintenance thereof in terms of Section 7, Terms of Reference and the Concession Agreement. The Concessionaire shall take over of the Project Site on "as is where is basis", Develop, Operate & Maintain, market, provide relevant assets, equipment, facility, clearances/approvals, providing ancillary services and amenities related to the Hotel conforming relevant guidelines, rules and regulations, local municipal corporation byelaws and as per the guidelines of Ministry of Tourism, Government of India

as amended from time to time and the terms of the Concession Agreement and Schedules hereof. After the completion of the Concession Period or earlier Termination, as the case may be, the Project Assets along with all facilities and infrastructure including all movable and immovable assets, existing as well as created or provided, as the case may be, by the Concessionaire shall be handed over to the Authority. The Concessionaire shall however be allowed to remove the furniture and movable items like murals, paintings, chandeliers, decorative lighting fixtures, statues & decorative items on the expiry of contract.

- 1.1.3 The Selected Bidder [single entity or consortium of entities], shall be required to incorporate an SPV under the provisions of Companies Act, 2013 (the "Concessionaire") prior to execution of the Concession Agreement. The Concessionaire along with the Selected Bidder shall be jointly responsible for Development and Operation & Maintenance of the Project under and in accordance with the provisions of the Concession Agreement (the "Concession Agreement") to be entered into between the Selected Bidder, Concessionaire and the Authority [Selected Bidder shall execute the same as confirming party] in the form provided by the Authority as part of the Bidding Documents.
- 1.1.4 PIDB shall receive Bids pursuant to this RFP in accordance with the terms set forth herein as modified, altered, amended and clarified from time to time by PIDB, and all Bids shall be prepared and submitted in accordance with such terms on or before the due date specified in Clause 1.3 for submission of Bids (the "Bid Due Date").
- 1.1.5 The statements and explanations contained in this RFP are intended to provide a better understanding to the Bidders about the subject matter of this RFP and should not be construed or interpreted as limiting in any way or manner the scope of work and obligations of the Concessionaire to be set forth in the Concession Agreement or PIDB's rights to amend, alter, change, supplement or clarify the scope of work and the license to be awarded pursuant to this RFP or the terms thereof or herein contained. Consequently, any omissions, conflicts or contradictions in the Bidding Documents including this RFP are to be noted, interpreted and applied appropriately to give effect to this intent, and no claims on that account shall be entertained by PIDB.
- 1.1.6 PIDB shall receive Bids pursuant to this RFP in accordance with the terms set forth in this RFP, to be set forth in the Concession Agreement and other documents that are provided or may be provided by PIDB, as modified, altered, amended and clarified from time to time by PIDB (collectively the "Bidding Documents").

1.2 Brief Description of Bidding Process

- 1.2.1 PIDB has adopted a single stage ("Bidding Process") for selection of the Bidder for award of the Project. All Bidders for the Project shall simultaneously submit their relevant qualification details for the purpose of meeting Technical Qualification Criteria comprising of Technical Capacity and Financial Capacity conditions ("Technical Bid") and bid price quoting the Annual Concession Fee (the "ACF") exclusive of all applicable taxes and GST payable to the Authority as mentioned in Clause 3.5.1 ("Bid Price") to PIDB in accordance with the terms set forth in the RFP (the "Financial Bid"). The ACF shall increase at the rate of 10% after every three (3) years payable from the beginning of 3rd year from the Appointed Date / Effective Date or from Commercial Operations Date, whichever is earlier.
- 1.2.2 In the first step, Technical Bid of all Bidders shall be evaluated as to whether they are responsive in terms of Clause 2.19 and meet the Technical Qualification Criteria as set forth in Clause 2.2.1 of this RFP for undertaking the Project. The Financial Bids of only those Bidders who are considered responsive in Technical Qualification Criteria (the "Qualified Bidder(s)") will be opened and evaluated for the purpose of identifying the Selected Bidder for the Project in accordance with Section 3.
- 1.2.3 For participation in the e-tendering process the Bidders need to register themselves on e-procurement website: https://eproc.punjab.gov.in. On registration Bidder shall be provided with a User ID and a system generated password enabling them to submit their Bid along with Digital Signature Certificate (DSC). Bids have to be submitted online latest by the dates as specified above, and as per procedure laid down in Section 2.11 to 2.15. Bid submitted through any other mode shall not be entertained. However, Technical Proposal shall be submitted both online and physically, latest by the dates as specified above and as per procedure laid down in Section 1.2. Bids without digital signatures will not be accepted by the e-procurement system. No Bid will be accepted only in physical form and in case it has been submitted only in the physical form it shall be rejected summarily. The Instructions to Bidders (ITB) of the RFP document can be downloaded from the e-procurement website https://eproc.punjab.gov.in. Complete Bidding Document comprising of the Request for Proposal Document (including ITB), Draft Concession Agreement and Schedules to Draft Concession Agreement shall be downloaded from the e-procurement website after making online payment of Rs.10,000/- (Rupees Ten Thousand Only), through online payment gateway, as the cost of the Bidding Documents. Above schedule is tentative. PIDB reserves the right to modify the schedule of Bidding Process at any time during the Bidding Process at its sole discretion without assigning any reason or being liable for the

same in any manner whatsoever. Further, PIDB reserves the right to hold, in its sole and absolute discretion, more than one pre-bid meeting or hold one or more consultation meetings with the interested parties and in such event the schedule shall stand modified and amended.

- 1.2.4 The Bidders would be required to furnish information specified in this RFP. The Bidders are requested to visit the Project Site to familiarize themselves with the Project at this stage itself. The Bidders interested in visiting the Project Site are requested to contact PIDB. The cost of Project Site visit shall be borne by the Bidders.
- 1.2.5 The Bid shall be valid for a period of not less than 180 (one hundred and eighty) days from the date specified in the RFP for submission of Bids (the "Bid Validity Period").
- 1.2.6 In terms of this RFP, a Bidder will be required to deposit, along with its Bid, a bid security for an amount of Rs. 28 Lakh (Rupees Twenty Eight Lakhs Only) (the "Bid Security"), refundable no later than 60 (sixty) days from the Bid Due Date, except in the case of the Selected Bidder whose Bid Security shall be retained till it has provided a Performance Security pursuant to the provisions of the Concession Agreement. The Bidders will have an option to provide Bid Security in the form of a Demand Draft or an unconditional and irrevocable Bank Guarantee acceptable to PIDB and in such event, the validity period of the Bank Guarantee, as the case may be, shall not be less than 180 (one hundred and eighty) days from the Bid Due Date, inclusive of a claim period of 60 (sixty) days, and may be extended as may be mutually agreed between PIDB and the Bidder from time to time. The Bid shall be summarily rejected if it is not accompanied by the Bid Security. The scanned copy of Bid Security in the form of Bank Guarantee or Demand Draft shall be uploaded online along with Technical Proposal.

1.3 Schedule of Request for Proposal (RFP) Process

The Authority shall endeavor to adhere to the following schedule

S. No.	Event / Activity Description	Target Date / Time Period	
1.	Issuance of Request for Proposal Document (RFP)	13 th July, 2021	
2.	Last date of receipt of Pre-Bid queries	18 th July, 2021, upto 1700 hours	
3.	Pre Bid Conference	19 th July, 2021, at 1130 hours	
4. Response to Pre Bid queries		22 nd July, 2021, by 1700 hours	

S. No.	Event / Activity Description	Target Date / Time Period	
5. a) b)	Bid Submission Online Submission of Bid Submission of Technical Bid and EMD in physical form at: Managing Director Punjab Infrastructure Development Board SCO 33-34-35, Sector 34A, Chandigarh-160022	02 nd August, 2021, upto 1500 hours 03 rd August, 2021, upto 1500 hours	
6.	Opening of Technical Proposal	03 rd August 2021, at 1600 hours	
7.	Announcement of qualified Bidders	To be intimated separately to the qualified bidders	
8.	Opening of Financial Proposal	To be intimated separately to the qualified bidders	
9. Issuance of Letter of Award to the Selected Bidder		To be intimated separately to the qualified bidders	
10.	Signing of the Concession Agreement	Within 30 days of Issuance of Letter of Award	

2. INSTRUCTIONS TO BIDDERS

A. GENERAL

2.1 General Terms of Bidding

- 2.1.1 PIDB wishes to receive Bids for selection of an experienced and capable Bidder for the Project who meets the Technical Qualification Criteria as mentioned in Clause 2.2.1.
- 2.1.2 Subsequently, the Financial Proposal of qualified Bidders shall be opened and evaluated.
- 2.1.3 The Bidders shall be responsible for all the costs associated with the preparation of their Bids and their participation in the Bidding Process. PIDB shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.
- 2.1.4 For participation in the e-tendering process, the Bidders need to register themselves on the e-procurement website i.e. https://eproc.punjab.gov.in. On registration they shall be provided with a User ID and a system generated password enabling them to submit their bid along with Digital Signature Certificate (DSC) and for further information which can be accessed as from the website as mentioned in Clause 1.2.3.
- 2.1.5 Bids without digital signatures will not be accepted online on the e-procurement website i.e. https://eproc.punjab.gov.in. No Bid will be accepted only in physical form and in case it has been submitted only in the physical form it shall be rejected summarily.

2.2 Eligibility of Bidder

- i. The Bidder may be a single entity or a group of entities (the "Consortium") not more than 3 (three) members coming together to implement the Project. However, no Bidder applying individually or as a member of a Consortium, as the case may be, can be member of another Bidder. The term 'Bidder' used herein would apply to both a single entity and a Consortium.
- ii. A Bidder may be an Individual, Sole Proprietorship, Partnership firm, LLP under the Limited Liability Partnership Act, 2008 or a Company (Public or Private Ltd.) incorporated under the Companies Act 1956/2013 or any combination of them with a formal intent to enter into an agreement or under an existing agreement to form a Consortium. All the entities shall be required to submit proof of their statutory registration/ incorporation as per their respective governing Statutes/ Acts. Consortium shall be eligible for consideration subject to the conditions set out in Clause 2.2 (iii) (f) below.

- iii. The Bidder shall not have a conflict of interest (the "Conflict of Interest") that affects the Bidding Process. Any Bidder found to have Conflict of Interest shall be disqualified. The Bidder shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:
 - a) The Bidder, its Member or Associate (or any constituent thereof) and any other Bidder, its Member or any Associate thereof (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding of the Bidder, its Member or an Associate thereof (or any shareholder thereof having a shareholding of more than 5% (five percent) of the paid up and subscribed share capital of such Bidder, Member or Associate, as the case may be) in the other Bidder, its Member or Associate is less than 5% (five percent) of the subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund or a public financial institution referred to in Section 72 of the Companies Act, 2013. For the purposes of Clause 2.2, indirect shareholding held through one or more intermediate persons shall be computed as follows: (a) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the "Subject Person") shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and (b) subject always to sub-clause(a) above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub- clause (b) if the shareholding of such person in the intermediary is less than 26% (twenty six percent) of the subscribed and paid up equity shareholding of such intermediary; a constituent of such Bidder is also a constituent of another Bidder; or
 - b) Such Bidder, or any Associate thereof, receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other Bidder, or any Associate thereof or has provided any such subsidy, grant, concessional loan or subordinated debt to any other Bidder, its Member or any Associate thereof; or
 - c) Such Bidder has the same legal representative for purposes of this Bid as any other Bidder; or
 - d) Such Bidder, or any Associate thereof, has a relationship with another Bidder, or any Associate thereof, directly or through common third party/ parties, that puts either

or both of them in a position to have access to each other's information about, or to influence the Bid of either or each other; or

- e) Such Bidder or any Associate thereof, has participated as a consultant to the Authority in the preparation of any documents, design or technical specifications of the Project.
- f) Bidder shall be liable for disqualification if any legal, financial or technical adviser of PIDB in relation to the Project is engaged by the Bidder, its Member or any Associate thereof, as the case may be, in any manner for matters related to or incidental to the Project. For the avoidance of doubt, this disqualification shall not apply where such adviser was engaged by the Bidder, its Member or Associate in the past but its assignment expired or was terminated 6 (six) months prior to the date of issue of this RFP. Nor will this disqualification apply where such adviser is engaged after a period of twelve months from the date of completion of Bid submission.
- iv. In case a Bidder is a Consortium, then the term Bidder as used in this clause, shall include each Member of such Consortium.
- 2.2.1 To be eligible for detailed technical evaluation in accordance with Article 3, a Bidder shall be required to fulfill the following eligibility criteria:

A. General Experience:

- i. The bidder should have minimum 5 years' experience since its registration / establishment in Development and / or Operation & Maintenance / Management of Hotels / Resorts or Tourism / Hospitality / Real Estate sector projects.
- ii. The bidder should have a valid GST and PAN number
- iii. The bidder shall be ineligible if he has been debarred or blacklisted by any Central / State Government Department / Board / Corporation in India. An undertaking / Affidavit in respect of this shall be enclosed.
- B. **Technical Capacity:** During the last 5 (five) years, the bidder shall have:
 - Experience in development and / or operation & maintenance / management of at least 1 (one) hotel / resort with 3-Star rating or above, having a minimum of 40 (forty) rooms;

OR

 ii. Experience of development and / or operation & maintenance / management of at least 2 (two) hotels / resorts with 3-Star rating or above, having a minimum of 25 (twenty - five) rooms;

OR

iii. Experience of development and / or operation & maintenance / management of at least 3 (three) hotels / resorts with 3-Star rating or above, having a minimum of 20 (twenty) rooms;

OR

 iv. Experience in development and operation & maintenance of hospitality / tourism / real estate sector projects with cumulative investment of more than Rs. 50 Crores (Rupees Fifty Crores Only)

Where, hospitality / tourism / real estate sector projects shall mean restaurants, bars, cafeterias, food courts, malls, banquet halls, amusement parks and theme parks.

Note: The projects which have been completed by the Bidder before the period of last 5 years and being operated and managed by the Bidder during last 5 years are also eligible projects.

C. Financial Capacity:

- i. The Bidder shall have a minimum Net Worth of Rs. 15 Crores (Rupees Fifteen Crores only) at the closing of the preceding Financial Year before the Bid Due Date.
- ii. The bidder must have **positive Cash Flows** for any 3 of the last 5 Financial Years. Documentary evidence in the form of CA Certificate as well as copies of ITRs for last 5 years must be furnished along with the Technical Proposal.
- iii. In case of a Consortium, the combined Technical Capacity and Financial Capacity of all those Members, who hold atleast 26% of subscribed and paid up equity share capital in the SPV and would continue to hold so until the Commercial Operations Date, would be considered for evaluation; provided that each such Member shall, for a period of 5 (five) years from the date of commercial operations of the Project, not dilute its equity in the SPV beyond the permissible limits; provided further that the lead member of the Consortium shall hold not less than 26% of the subscribed and paid up equity of the SPV and the Consortium members together shall hold not less than 51% of the subscribed and paid up equity of the SPV until a period of 5 (five) years from the Commercial Operations Date.

- 2.2.2 The Bidders shall enclose with its Bid, to be submitted as per the format at **APPENDIX I** complete with its Annexes, the following:
 - i. Certificate(s) from Statutory Auditors of the Bidder or its Chartered Accountants, Associates or the concerned client(s) stating the payments made/ received or works commissioned, as the case may be, during the past 5 (five) years in respect of the projects specified in Clause 2.2.1 (B) above. In case a particular job/ contract has been jointly executed by the Bidder (as part of a Consortium), it should further support its claim for the share in work done for that particular job/ contract by producing a certificate from its Statutory Auditor or the client; and
 - ii. Certificate from Statutory Auditors /Chartered Accountant of the Bidder or its Associates specifying the Net Worth of the Bidder, as at the close of the preceding Financial Year, and also specifying that the methodology adopted for calculating such Net Worth confirms to the provisions of this Clause 2.2.2(ii) of the RFP. For the purposes of this RFP, Net worth (the "Net worth") shall mean the sum of subscribed and paid up equity and reserves from which shall be deducted the sum of revaluation reserves, miscellaneous expenditure not written off and reserves not available for distribution to equity shareholders and accumulated losses.
- 2.2.3 The Bidder should submit a Power of Attorney as per the format prescribed under Appendix-III, authorizing the signatory of the Bid to commit the Bidder. The Power of Attorney should be supported by a Board Resolution confirming the Authorized Signatory. In the case of a Consortium, the Members should submit a Power of Attorney in favor of the Lead Member as per format prescribed under Appendix-IV.
- 2.2.4 Where the Bidder is a single entity, it may be required to form an appropriate Special Purpose Vehicle, incorporated under the Indian Companies Act, 2013 (the "SPV"), to execute the Concession Agreement and implement the Project. In case the Bidder is a Consortium, it shall, in addition to forming an SPV to comply with the following additional requirements:
 - (a) Number of members in a Consortium shall not exceed 3 (three);
 - (b) The Bid submitted by the Consortium should contain the information required for each Member of the Consortium;
 - (c) Members of the Consortium shall nominate 1 (one) Member as the lead member (the "Lead Member"), who shall have an equity share holding of at least 26% (twenty-six per cent) of the

- paid up and subscribed equity of the SPV. The nomination(s) shall be supported by a Power of Attorney, as per the format at Appendix-III, signed by all the other Members of the Consortium; the other members shall hold the balance equity in the SPV.
- (d) The Bid should include a brief description of the roles and responsibilities of individual members, particularly with reference to financial, technical and O&M obligations;
- (e) an individual Bidder cannot at the same time be Member of a Consortium applying for the Bid; and
- (f) Members of the Consortium shall enter into a binding Joint Bidding Agreement, substantially in the form specified under Appendix-V (the "Joint Bidding Agreement"). The Joint Bidding Agreement, to be submitted along with the Bid, shall, inter alia:
 - convey the intent to form an SPV with shareholding/ ownership equity commitment(s)
 in accordance with this RFP, which would enter into the Concession Agreement and
 subsequently perform all the obligations of the Concessionaire in terms of the
 Concession Agreement, in case the concession to undertake the Project is awarded to
 the Consortium;
 - ii. clearly outline the proposed roles and responsibilities, if any, of each Member;
 - iii. commit the minimum equity stake to be held by each Member;
 - iv. commit that each of the Members, whose Technical Capacity and Financial Capacity will be evaluated for the purposes of this RFP, shall subscribe to the paid up and subscribed equity of the SPV with Lead Member subscribing to minimum 26% of the subscribed and paid up equity share capital of the SPV and shall further commit that all such Members shall jointly, for a period of 5 (five) years from the date of commercial operations of the Project, hold equity share capital not less than 51% (fifty one per cent) of the subscribed and paid up equity share capital of the SPV;
 - v. Members of the Consortium undertake that they shall collectively hold an equity shareholding of at least 100% (one hundred percent) of the paid up and subscribed equity of the SPV until the Commercial Operations Date (COD) and thereafter hold atleast 51% (fifty one percent) of the subscribed and paid up equity of the SPV at all times until the fifth anniversary of the Commercial Operations Date of the Project; and

- vi. include a statement to the effect that all members of the Consortium shall be liable jointly and severally for all obligations of the Concessionaire in relation to the Project until the fifth anniversary of the commercial operations of the Project is achieved in accordance with the Concession Agreement.
- (g) The Lead Member shall be authorized by all members of the Consortium to incur liabilities and receive instructions for and on behalf of any and all Members of the Consortium;
- (h) In case the Consortium is selected as the Selected Bidder, the Lead Member along with other Consortium members shall be jointly and severally liable for the execution of the Project in accordance with the terms of the RFP;
- (i) Any change in the Member(s) of Consortium after submission of the Bid shall result in disqualification of the Bidder; and;
- (j) The Bid shall be legally binding on all the members of the Consortium
- (k) Except as provided under this RFP and the Bidding Documents, there shall not be any amendment to the Joint Bidding Agreement without the prior written consent of PIDB.
- 2.2.5 Any entity (the Bidder, its Member, or Associate was, either by itself or as member of a consortium) which has been barred by the Central/ State Government, or any entity controlled by it, from participating in any project and the bar subsists as on the date of Bid, would not be eligible to submit a Bid, either individually or as member of a Consortium.
- 2.2.6 A Bidder including any Consortium Member or Associate should, in the last 5 (five) years, have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder, Consortium Member or Associate, as the case may be, nor has been expelled from any project or contract by any public entity nor have had any contract terminated by any public entity for breach by such Bidder, Consortium Member or Associate. Provided, however, that where a Bidder claims that its disqualification arising on account of any cause or event specified in this Clause 2.2.6 is such that it does not reflect (a) any malfeasance on its part in relation to such cause or event; (b) any willful default or patent breach of the material terms of the relevant contract; (c) any fraud, deceit or misrepresentation in relation to such contract; or (d) any rescinding or abandoning of such contract, it may make a representation to this effect to PIDB for seeking a waiver from the disqualification hereunder and PIDB may, in its sole discretion and for reasons to be recorded in writing, grant such waiver if it is satisfied with the grounds of such

representation and is further satisfied that such waiver is not in any manner likely to cause a material adverse impact on the Bidding Process or on the implementation of the Project.

2.2.7 In computing the Technical Capacity and Financial Capacity of the Bidder/Consortium Members under Clauses 2.1 and 3.2, the Technical Capacity and Financial Capacity of their respective Associates would also be eligible hereunder.

For purposes of this RFP, Associate means, in relation to the Bidder/ Consortium Member, a person who controls, is controlled by, or is under the common control with such Bidder/ Consortium Member (the "Associate"). As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than 50% (fifty per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person by operation of law.

It is clarified that a certificate from a qualified external auditor who audits the book of accounts of the Applicant or the Consortium Member shall be provided to demonstrate that a person is an Associate of the Bidder or the Consortium as the case may be.

- 2.2.8 The following conditions shall be adhered to while submitting a Bid:
 - (a) Bidders should attach clearly marked and referenced continuation sheets in the event that the space provided in the prescribed forms in the Annexes is insufficient. Alternatively, Bidders may format the prescribed forms making due provision for incorporation of the requested information;
 - (b) Information supplied by a Bidder (or other constituent Member if the Bidder is a Consortium) must apply to the Bidder, Member or Associate named in the Bid and not, unless specifically requested, to other associated companies or firms.
 - (c) in responding to the Bid, Bidders should demonstrate their capabilities in accordance with Clause 3.1 below; and
 - (d) In case the Bidder is a Consortium, each Member should substantially satisfy the Eligibility Criteria to the extent specified herein.
- 2.2.9 While the process is open to persons from any country, the following provisions shall apply:

- (a) Where, on the date of the Bid, 25% (twenty-five per cent) or more of the aggregate issued, subscribed and paid up equity share capital in the Bidder or its Member is held by person resident outside India or where a Bidder or its Member is controlled by person resident outside India; or
- (b) *if at any subsequent stage after the date of the Bid, there is an acquisition of 25% (twenty-five per cent) or more of the aggregate issued, subscribed and paid up equity share capital or control, by person's resident outside India, in or of the Bidder or its Member; then the qualification of such Bidder or in the event described in sub clause (b) above, the continued qualification of the Bidder shall be subject to approval of PIDB from the perspective of national security and public interest perspective. The decision of PIDB in this behalf shall be final and conclusive and binding on the Bidder.

*Note: - Bidders shall be bound to follow the applicable RBI guidelines issued in respect of FDI from time to time. Any violation of such applicable RBI guidelines shall not in case render PIDB or the Authority liable in any manner whatsoever.

The holding or acquisition of equity or control, as above, shall include direct or indirect holding/acquisition, including by transfer, of the direct or indirect legal or beneficial ownership or control, by persons acting for themselves or in concert and in determining such holding or acquisition, PIDB shall be guided by the principles, precedents and definitions contained in the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, or any substitute thereof, as in force on the date of such acquisition.

The Bidder shall promptly inform PIDB of any change in the shareholding, as above, and failure to do so shall render the Bidder liable for disqualification from the Bidding Process.

2.2.10 Notwithstanding anything to the contrary contained herein, in the event that the Bid Due Date falls within 3 (three) months of the closing of the latest financial year of a Bidder, it shall ignore such financial year for the purposes of its Bid and furnish all its information and certification with reference to the 5 (five) years or 1 (one) year, as the case may be, preceding its latest financial year. For the avoidance of doubt, financial year shall, for the purposes of a Bid hereunder, mean the accounting year followed by the Bidder in the course of its normal business.

2.3 Change in Ownership

2.3.1 By submitting the Bid, the Bidder acknowledges that it was qualified and short-listed on the basis of Technical Capacity and Financial Capacity of those of its Consortium Members who shall, until the 5th (fifth) anniversary of the date of commercial operations of the Project, hold

- equity share capital representing not less than 51% (fifty one percent) of the subscribed and paid-up equity of the Concessionaire.
- 2.3.2 The Bidder further acknowledges and agrees that the aforesaid obligation shall be the minimum, and shall be in addition to such other obligations as may be contained in the Concession Agreement, and a breach hereof shall, notwithstanding anything to the contrary contained in the Concession Agreement, be deemed to be a breach of the Concession Agreement and dealt with as such there under. For the avoidance of doubt, the provisions of this Clause 2.3.1 shall apply only when the Bidder is a Consortium.
- 2.3.3 By submitting the Bid, the Bidder shall also be deemed to have acknowledged and agreed that in the event of a change in control of a member of the Consortium or an Associate whose Technical Capacity and/ or Financial Capacity was taken into consideration for the purposes of short-listing and qualification under and in accordance with the RFP, the Bidder shall be deemed to have knowledge of the same and shall be required to inform PIDB forthwith along with all relevant particulars about the same and PIDB may, in its sole discretion, disqualify the Bidder or withdraw the LoA from the Selected Bidder, as the case may be.
- 2.3.4 In the event such change in control occurs after signing of the Concession Agreement but prior to the 5th (fifth) anniversary of the date of Commercial Operations of the Project, it would, notwithstanding anything to the contrary contained in the Concession Agreement, be deemed to be a breach of the Concession Agreement, and the same shall be liable to be terminated without PIDB being liable in any manner whatsoever to the Concessionaire. In such an event, notwithstanding anything to the contrary contained in the Concession Agreement, PIDB/Authority shall be entitled to forfeit and appropriate the Bid Security or Performance Security, as the case may be, as Damages, without prejudice to any other right or remedy that may be available to the Authority under the Bidding Documents and/ or the Concession Agreement or otherwise.

2.4 Number of Bids and Costs thereof

2.4.1 No Bidder shall submit more than one Bid for the Project. A Bidder applying individually or as a member of a Consortium shall not be entitled to submit another Bid either individually or as a member of any Consortium as the case may be. In response to this Bid any Bidder who submits or participate in more than one Bid shall be disqualified.

2.5 Site Visit and Verification of Information

Bidders are encouraged to submit their respective Bids after visiting the Project Site and ascertaining for themselves the location, surroundings, climate, availability of power, water and other utilities for

re-development, access to site, weather data, applicable laws and regulations or any other matter considered relevant by them. The Bidders shall visit the Project Site in accordance with the provision of Clause 1.2.4.

2.6 Acknowledgement by Bidder

- 2.6.1 It shall be deemed that by submitting the Bid, the Bidder has:
 - I. Made a complete and careful examination of the RFP;
 - II. Received all relevant information requested from PIDB;
 - III. Acknowledged and accepted the risk of inadequacy, error or mistake in the information provided in the RFP or furnished by or on behalf of PIDB or relating to any of the matters referred in Clause 2.5 above; and
 - IV. Agreed to be bound by the undertakings provided by it under and in terms hereof.
- 2.6.2 PIDB shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to RFP or the Bidding Process, including any error or mistake therein or in any information or data given by PIDB.

2.7 Right to Accept or Reject any or all Bid/ Bids

- 2.7.1 Notwithstanding anything contained in this RFP, PIDB reserves the right to accept or reject any Bid and to annul the bidding process and reject all Bids, at any time without any liability whatsoever or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof. In the event PIDB rejects or annuls all the Bid/Bids, it may, in its discretion, invite all Bidder / Bidders to submit fresh Bid /Bids hereunder.
- 2.7.2 PIDB reserves the right to reject any Bid and/or disqualify the Bidder if:
 - a) at any time, a material misrepresentation is made or uncovered; or
 - b) the Bidder does not provide, within the time specified by the Authority, the supplemental information sought by Authority for evaluation of the Bid.
- 2.7.3 If the Bidder is a Consortium, then the entire Consortium may be disqualified/ rejected. If such disqualification/ rejection occurs after the Bids have been opened and the Successful Bidder gets disqualified/ rejected, then PIDB reserves the right to take any such measure as may be deemed fit in the sole discretion of PIDB, including annulment of the Bidding Process.
- 2.7.4 In case it is found during the evaluation or at any time before signing of the Concession Agreement or after execution of the Concession Agreement and during the period of subsistence thereof, including the Concession thereby granted by the Authority, that one or

more of the qualification conditions have not been met by the Bidder or the Bidder has made material misrepresentation or has given any materially incorrect or false information, the Bidder shall be disqualified forthwith if not yet appointed as the Concessionaire either by issue of the LoA or entering into of the Concession Agreement, and if the Bidder has already been issued the LoA or has entered into the Concession Agreement, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this RFP, be liable to be terminated, by a communication in writing by PIDB / Authority to the Bidder, without PIDB / Authority being liable in any manner whatsoever to the Bidder and without prejudice to any other right or remedy which PIDB / Authority may have under this RFP the Bidding Documents, the Concession Agreement or under applicable law.

2.7.5 PIDB reserves the right to verify all statements, information and documents submitted by the Bidder in response to the RFP. Any such verification or lack of such verification by the Authority shall not relieve the Bidder of its obligations or liabilities hereunder nor will it affect any rights of the Authority thereunder.

B. DOCUMENTS

2.8 Contents of the RFP

2.8.1 This RFP comprises the disclaimer set forth hereinabove, the contents as listed below, and will additionally include any Addenda issued in accordance with Clause 2.10

Invitation for Bids

Section 1	Introduction
Section 2	Instructions to Bidders
Section 3	Criteria for Evaluation
Section 4	Fraud and Corrupt Practices
Section 5	Pre Bid Conference
Section 6	Miscellaneous
Section 7	Terms of Reference

Appendices

- Letter comprising the Bid
- II. Bank Guarantee for Bid Security
- III. Power of Attorney for signing of Bid
- IV. Power of Attorney for Lead Member of Consortium
- V. Joint Bidding Agreement for Consortium

- VI. Guidelines of the Department of Disinvestment
- VII. Self-Undertaking
- VIII. (A) Financial Proposal- Cover Letter
 - (B) Financial Proposal
- 2.8.2 The Draft Concession Agreement provided by the Authority as part of the Bid Documents shall be deemed to be part of this RFP.

2.9 Clarifications

2.9.1 The Bidders may email their queries to the email Ids provided in Notice Inviting Bid in the format specified below. The document containing the pre-proposal queries to be emailed shall bear the following identification:

"Queries concerning RFP for Development and Operation & Maintenance of PWD Rest House,

Patiala as Heritage Hotel on PPP mode in the State of Punjab"

S. No.	Clause / Page No.	Content of the RFP requiring clarifications	Change / clarification requested
1.			
2.			
3.			

2.9.2 The Bidders should send in their queries at least 2 (two) days prior to the Pre-Bid Conference date specified in the Schedule 1.3 of the RFP. PIDB shall endeavor to respond to the queries within the period specified therein.

Thereto, but no later than 7 (seven) days prior to the Bid Due Date, PIDB may choose to upload the responses on the e-procurement website i.e. https://eproc.punjab.gov.in specified in the RFP advertisement.

- 2.9.3 PIDB shall endeavor to respond to the questions raised or clarifications sought by the Bidders. However, PIDB reserves the right not to respond to any question or provide any clarification, in its sole discretion, and nothing in this Clause shall be taken or read as compelling or requiring PIDB to respond to any question or to provide any clarification.
- 2.9.4 PIDB may, on its own, if deemed necessary, issue interpretations and clarifications to all Bidders. All clarifications and interpretations issued by PIDB shall be deemed to be part of the

RFP. Verbal clarifications and information given by PIDB or its employees or representatives shall not in any way or manner be binding on PIDB.

2.10 Amendment of RFP

- 2.10.1 At any time prior to the deadline for submission of Bid, PIDB may, for any reason, whether at its own initiative or in response to clarifications requested by Bidder, modify the RFP by the issuance of Addendum.
- 2.10.2 Any Addendum thus issued will only be uploaded on the e-procurement website i.e. https://eproc.punjab.gov.in.
- 2.10.3 In order to afford the Bidders a reasonable time in which to take an Addendum into account, or for any other reason, PIDB may, at its own discretion, extend the Bid Due Date.

C. PREPARATION & SUBMISSION OF BID

2.11 Language

- 2.11.1 The Bid and all related correspondence and documents should be written in the English language. Supporting documents and printed literature uploaded on website by the Bidder with the Bid may be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language, duly authenticated and certified by the Bidder. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Bid, the English language translation shall prevail.
- 2.11.2 All communication provided should be legible, and wherever the information is given in figures, the same should also be mentioned in words. In case of different in amounts stated in figures and words, the amount stated in words only will be taken as correct and final.

2.12 Format & Signing of Bid

- 2.12.1 The Bidder shall provide all information sought under this RFP. PIDB would evaluate only those Bids that are received in the required format and complete in all respects. Incomplete and / or conditional Bids shall be liable for rejection.
- 2.12.2The Bid shall be stamped and signed by the Authorized Signatory of the Bidder. In case of printed and published documents, only the cover shall be initialed. All the alterations, omissions, additions or any other amendments made to the Bid shall be initialed by the person(s) signing the Bid. The Bid shall contain page numbers.

2.13 Bid Due Date

2.13.1 PIDB may, in its sole discretion, extend the Bid Due Date by issuing an Addendum for all Bidders as mentioned in Clause 2.10 above

2.14 Late Bids

2.14.1 Bids received by PIDB after the Bid Due Date shall not be eligible for consideration and shall be summarily rejected. PIDB shall not be responsible for any delay in submission of the same.

2.15 Modification / Substitution / Withdrawal of Bids

- 2.15.1 The Bidder may modify, substitute or withdraw its Bid after submission provided that written notice of the modification, substitution or withdrawal is received by PIDB within the Bid Due Date. No Bid shall be modified, substituted or withdrawn by the Bidder after the Bid Due Date.
- 2.15.2 Any alteration / modification in the Bid or additional information material supplied subsequent to the Bid Due Date, unless the same has been expressly sought for by PIDB, shall be disregarded.

2.16 Submission of Bid

Scanned copy of the Bid shall be submitted online on e-procurement portal i.e. https://eproc.punjab.gov.in on or before the Bid Due Date and **Technical Proposal along with Bid Security** in physical form shall be submitted in the office of PIDB on the date as mentioned in Clause 1.3 of this RFP document.

Note: Technical Proposals of the Bidders who fail to submit the Technical Proposal in the physical form and / or the Bidders who submit Financial Proposal in physical form or along with the Technical Proposal shall NOT be opened online and will be rejected.

D. Evaluation Process

2.17 Opening & Evaluation of Bids

- 2.17.1 PIDB would open the Bids as per the schedule specified in Clause 1.3 of this RFP in the presence of the Bidders who choose to attend.
- 2.17.2 Bids for which a notice of withdrawal has been submitted in accordance with Clause 2.15 shall not be opened.

- 2.17.3 PIDB would subsequently examine and evaluate Bids in accordance with the provisions set out in **Section 3** on "Criteria for Evaluation of Bids".
- 2.17.4 Bidders will be deemed to have understood and agreed that no explanation or justification on any aspect of the Bidding Process or selection will be given.
- 2.17.5 Any information contained in the Bid shall not in any way be construed as binding on PIDB, its consultants, agents, successors or assigns, but shall be binding against the Bidder if any Project is subsequently awarded to it under the Bidding Process on the basis of such information.
- 2.17.6 PIDB reserves the right not to proceed with the Bidding Process at any time without notice or liability and to reject any Bid without assigning any reasons.
- 2.17.7 If any information furnished by the Bidder is found to be incomplete, or contained in formats other than those specified herein, PIDB may, in its sole discretion, exclude the relevant project from computation of the Technical Capacity of the Bidder.
- 2.17.8 In the event the Bidder claims credit for an Eligible Project, and such claim is determined by PIDB as incorrect or erroneous, PIDB shall reject such claim and exclude the same from computation of the Technical Capacity. Where any information is found to be patently false or amounting to a material misrepresentation, the PIDB reserves the right to reject the Bid in accordance with the provisions of Clauses 2.7.1 and 2.7.4.

2.18 Confidentiality

2.18.1 Information relating to the examination, clarification, evaluation, and recommendation for the short-listed pre-qualified Bidders shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising PIDB in relation to or matters arising out of, or concerning the Bidding Process. PIDB shall treat all information, submitted as part of Bid, in confidence and would require all those who have access to such material to treat the same in confidence. PIDB may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/or PIDB or as may be required by law or in connection with any legal process.

2.19 Tests of Responsiveness

2.19.1 Prior to evaluation of Bids, PIDB will determine whether each Bid is responsive to the requirements of the RFP. A Bid shall be considered responsive only if:

- a) It is received as per formats given in this RFP;
- b) It is received within the Bid Due Date including any extension thereof pursuant to Clause 2.13:
- c) It is signed, stamped and marked as stipulated in Clauses 2.12;
- d) It contains the Bid Security of Rs. 28 Lakh (Rupees Twenty Eight Lakh only) in form of Demand Draft or an irrevocable and unconditional Bank Guarantee as per the format Appendix II;
- e) It is accompanied by the Power of Attorney as specified in Clause 2.2.3 and in the case of a Consortium, the Power of Attorney as specified in Clause 2.2.3 as per the formats Appendix III and Appendix IV respectively;
- f) It contains all information (complete in all respects) as stipulated in the RFP;
- g) It contains information as per the formats specified in this RFP. Non-adherence to the formats may be a ground for declaring the Bid as non-responsive;
- h) It contains certificates from its Statutory Auditors / Chartered Accountant in the formats specified at Annexure II: Technical Capacity of Bidder of the RFP for each Eligible Project and at Annexure III: Financial Capacity of Bidder;
- i) It is accompanied by the Joint Bidding Agreement (applicable in case Bidder is Consortium), specific to the Project, as stipulated in Clause 2.2.4 as per the format Appendix V;
- j) Financial Bid should **NOT** be part of the Technical Proposal;
- k) Financial Bid should **NOT** be submitted in Physical Form. Only Technical Proposal along with Bid Security is to be submitted in Physical Form;
- I) It does not contain any condition or qualification; and
- m) It is not non-responsive in terms hereof.
- 2.19.2 PIDB reserves the right to reject any Bid which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by PIDB in respect of such Bid.

2.20 Clarifications from Bidders

- 2.20.1 To facilitate evaluation of Bids, PIDB may, at its sole discretion, seek clarifications from any Bidder regarding its Bid. Such clarifications shall be provided within the time specified by PIDB for this purpose. Any request for clarifications and all clarifications shall be in writing.
- 2.20.2 If the Bidder does not provide clarifications sought under Clause 2.20.1 within the prescribed time, its Bid shall be liable to be rejected. In case the Bid is not rejected, PIDB may proceed to evaluate the Bid by construing the particulars requiring clarification to the best of its understanding, and the Bidder shall be barred from subsequently questioning such interpretation of PIDB.

2.21 Proprietary Data

All documents and other information supplied by PIDB or submitted by the Bidder to PIDB shall remain or become the property of PIDB. Bidders are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their Bid. PIDB shall not return any Bid or any information provided along therewith.

2.22 Correspondence with Bidder

Save and except as provided in this RFP, PIDB shall not entertain any correspondence with any Bidder in relation to the acceptance or rejection of any Bid.

E. BID SECURITY

2.23 Bid Security / Earnest Money Deposit (EMD)

- 2.23.1 The Bidder shall furnish as part of its Bid, a Bid Security of Rs. 28,00,000/- (Rupees Twenty Eight Lakhs Only) in the form of a Demand Draft or an unconditional and irrevocable Bank Guarantee issued by a Scheduled Bank in India, drawn in favour of Punjab Infrastructure Development Board and payable at Chandigarh (the "Bid Security"). The Authority shall not be liable to pay any interest on the Bid Security deposit so made and the same shall be interest free.
- 2.23.2 Any Bid not accompanied by the Bid Security shall be rejected by the Authority as non-responsive.
- 2.23.3 The Bid Security of unsuccessful Bidders will be returned by PIDB, without any interest, as promptly as possible on acceptance of the Bid of the Successful Bidder or when the Bidding process is cancelled by the PIDB/Authority. Where Bid Security has been paid by deposit, the refund thereof shall be in the form of an account payee Demand Draft in favour of the unsuccessful Bidder(s). Bidders may by specific instructions in writing to the PIDB give the name and address of the person in whose favour the said Demand Draft shall be drawn by PIDB for refund, failing which it shall be drawn in the name of the Bidder and shall be mailed to the address given on the Bid.
- 2.23.4 The Successful Bidder's Bid Security will be returned, without any interest, upon the Bidder signing the Concession Agreement and furnishing the Performance Security in accordance with the provisions thereof.

- 2.23.5 PIDB shall be entitled to forfeit and appropriate the Bid Security as mutually agreed genuine pre-estimated compensation / damages to the PIDB/Authority in any of the events specified in Clause 2.23.6 herein below. The Bidder, by submitting its Bid pursuant to this RFP, shall be deemed to have acknowledged and confirmed that PIDB/Authority will suffer loss and damage on account of withdrawal of its Bid or for any other default by the Bidder during the Bid validity period. No relaxation of any kind on Bid Security shall be given to any Bidder.
- 2.23.6 The Bid Security shall be forfeited and appropriated by the PIDB as mutually agreed genuine pre-estimated compensation and damages payable to PIDB for, inter alia, time, cost and effort of PIDB/Authority without prejudice to any other right or remedy that may be available to the PIDB hereunder or otherwise, under the following conditions:
 - a. If a Bidder submits a non-responsive Bid;
 - b. If the Bidder submits or divulges Financial Bid in the Technical Proposal.
 - c. If the Bidder submits physical copy of the Financial Bid.
 - d. If a Bidder engages in a corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice as specified in Section 4 of this RFP;
 - e. If a Bidder withdraws its Bid during the period of Bid validity as specified in this RFP and as extended by the Bidder from time to time;
 - f. In the case of Successful Bidder, if it fails within the specified time limit
 - i. to sign the Concession Agreement and/or
 - ii. to furnish the Performance Security within the period prescribed therefore in the Concession Agreement; or
 - g. In case the Successful Bidder, having signed the Concession Agreement, commits any breach thereof prior to furnishing the Performance Security.

F. PERFORMANCE SECURITY

2.24 Performance Security

2.24.1 The Successful Bidder shall furnish to the Authority Performance Security, in the form of a an irrevocable and unconditional Bank Guarantee issued by a Scheduled Bank in India, drawn in favour of Department of Housing and Urban Development and payable at Chandigarh for due and faithful performance of its obligations, for a value of Rs. 85,00,000/- (Rupees Eighty Five Lakhs Only) or equivalent to 2 years ACF, whichever is higher, within 30 days of the issue of Letter of Award (LOA). This Bank Guarantee shall be initially considered as "Construction Performance Security" and from the Commercial Operations Date it shall be considered as "Operations Performance Security". The Bank Guarantee shall increase at the same rate as the increase in the ACF. Performance Security shall be returned to the Successful Bidder after 6 months of the completion of Concession Period or Termination, whichever is earlier.

- 2.24.2 In case of breach of any of the provisions of the contract the Authority shall revoke the Performance Bank Guarantee to apportion the losses on account of such breach.
- 2.24.3 The bidder shall have to replenish the Bank Guarantee after such apportionment to its original value (in case of partial appropriation) or furnish a new Bank Guarantee of same value (in case of total appropriation), as the case may be.

3. CRITERIA FOR EVALUATION OF BIDS

3.1 Evaluation Parameters

- 3.1.1 Only those Bidders who meet the eligibility criteria specified in Clause 2.2 of this RFP above shall qualify for participation in the Bidding Process. Bids of firms / consortia who do not meet these criteria shall be rejected.
- 3.1.2 The Bidder's competence and capability is proposed to be established on the following parameters:
 - 1. Technical Capacity
 - 2. Financial Capacity

3.2 Details of Experience

- 3.2.1 The Bidder should furnish the details of Eligible Experience for the past 5 (five) years preceding the Bid Due Date.
- 3.2.2 The Bidders must provide the necessary information relating to Technical Capacity as per format at Annexure II: Technical Capacity of Bidder of Appendix I: Letter Comprising the Bid.
- 3.2.3 The Bidder should furnish the required project-specific information and evidence in support its claim of Technical Capacity, as per format at Annexure-II of Appendix-I.

3.3 Financial Information for the Purpose of Evaluation

- 3.3.1 The Bid must be accompanied by Audited Annual Reports / Certificate from Chartered Accountant of the Bidder (of each member in case of a Consortium and of the Associate if relying on the Turnover & Net-worth of Associate for the purpose of qualification) for the last 5 (five) financial years, preceding the Bid Due Date.
- 3.3.2 In case the annual accounts for the latest financial year are not audited and therefore the Bidder cannot make it available, the Bidder shall give an undertaking to this effect and the statutory auditor shall certify the same. In such a case, the Bidder shall provide the Audited Annual Reports / Certificate from the Chartered Accountant for 5 (five) years preceding the year for which the Audited Annual Report is not being provided.
- 3.3.3 The Bidder must establish Financial Capacity specified in Clause 2.2.1 (B) and provide details as per format at Annexure III: Financial Capacity of Bidder of Appendix I: Letter Comprising the Bid.

3.4 Short listing of Bidders

- 3.4.1 PIDB shall qualify and shortlist the Bidders who fulfill the stipulated Technical and Financial Capacity criteria as set out in this RFP
- 3.4.2 PIDB will notify the other Bidders also who do not fulfill either or both of the Technical and Financial Capacity. PIDB will not entertain any query or clarification from Bidders who fail to qualify.

3.5 Selection of Bidder

- 3.5.1 The PIDB would open the Bid as per the schedule specified in Clause 1.3. Bidder whose Bid is adjudged as responsive in terms of Clause 3.2.1 and who qualify technically shall be Technically Responsive Bidders and shall only be eligible for opening of Financial Bids.
- 3.5.2 Technically Responsive Bidder who quotes the highest "Annual Concession Fee (ACF)" payable to the Authority payable annually for the concession granted shall be the successful bidder.
- 3.5.3 The Bidder shall be required to pay the following amounts to the Authority:
 - a. Annual Concession Fee (ACF) as quoted by the bidder to be escalated at 10% after every three (3) years payable from the beginning of 3rd year from the Effective Date / Appointed Date or from Commercial Operations Date, whichever is earlier.
- 3.5.4 Notwithstanding anything to the contrary contained in this RFP, PIDB reserves the right to reject or annul the Bidding Process and/ or reject any Bid at any stage without assigning any reason. In the event that PIDB rejects or annuls all the Bids, it may, in its discretion, invite all eligible Bidders to submit fresh Bids hereunder.

3.6 Award of the Project

- 3.6.1 After selection, a Letter of Award (the "LoA") shall be issued by the Authority to the Selected Bidder and the Selected Bidder shall, within 7 (seven) days of the receipt of the LOA, sign and return the duplicate copy of the LOA in acknowledgement thereof. In the event the duplicate copy of the LOA duly signed by the Selected Bidder is not received by the stipulated date, Authority may, unless it consents to extension of time for submission thereof, appropriate the Bid Security of such Bidder as Damages on account of failure of the Selected Bidder to acknowledge the LOA, and the next eligible Bidder may be considered.
- 3.6.2 After acknowledgement of the LOA as aforesaid by the Selected Bidder, it shall cause the Concessionaire to execute the Concession Agreement within the period prescribed in Clause

1.3. The Selected Bidder shall not be entitled to seek any deviation, modification or amendment in the Concession Agreement.

3.7 Contacts During Bid Evaluation

Bids shall be deemed to be under consideration immediately after they are opened and until such time the PIDB makes official intimation of award/rejection to the Bidders. While the Bids are under consideration, Bidders and/or their representatives or other interested parties are advised to refrain, save and except as required under the Bidding Documents, from contacting by any means, PIDB and/or their employees/ representatives on matters related to the Bids under consideration.

3.8 Dispute Resolution

- 3.8.1 Any dispute, difference or controversy of whatever nature howsoever arising under or out of or in relation to this Agreement (including its interpretation) between the Parties, and so notified in writing by either Party to the other Party (the "Dispute") shall, in the first instance, be attempted to be resolved amicably.
- 3.8.2 The Parties agree to use their best efforts for resolving all Disputes arising under or in respect of this Agreement promptly, equitably and in good faith, and further agree to provide each other with reasonable access during normal business hours to all non-privileged records, information and data pertaining to any Dispute.

3.9 Adjudication

- i. Any Dispute which is not resolved amicably, as provided in Clause 3.8 shall be submitted for adjudication before **Punjab Infrastructure Regulatory Authority having** office at Forest Complex, Tower 5, 5th Floor, Mohali established under Section 4 of Punjab Infrastructure (Development & Regulation) Act, 2002, in accordance with the Applicable Laws and all reference to Dispute Resolution shall be construed accordingly.
- ii. The Punjab Infrastructure Regulatory Authority shall make a reasoned award (the "Award"). Any Award made by Punjab Infrastructure Regulatory Authority pursuant to this Article 27 shall be final and binding on the Parties from the date it has been made. The Concessionaire and the Authority agree and undertake to carry out all such acts in order to implement such Award without delay.
- iii. The Concessionaire and the Authority agree that an Award may be enforced against the Concessionaire and/or the Authority, as the case may be, and their respective assets wherever situated.
- iv. This RFP and the rights and obligations of the Parties shall remain in full force and effect, pending the Award in any adjudication proceedings hereunder.

v. The cost incurred on adjudication including inter alia the cost of Regulatory Authority proceedings shall be borne by the Parties in equal proportions.

4. FRAUD & CORRUPT PRACTICES

- 4.1 The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Bidding Process. Notwithstanding anything to the contrary contained herein, PIDB shall reject a Bid without being liable in any manner whatsoever to the Bidder if it determines that the Bidder has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in the Bidding Process.
- 4.2 Without prejudice to the rights of PIDB under Clause 4.1 hereinabove, if a Bidder is found by PIDB to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Bidding Process, such Bidder shall not be eligible to participate in any tender or RFP issued by PIDB during a period of 2 (two) years from the date such Bidder is found by PIDB to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.
- 4.3 For the purposes of this Section 4 Fraud & Corrupt Practices, the following terms shall have the meaning hereinafter respectively assigned to them:
 - I. "Corrupt Practice" means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Bidding Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of PIDB who is or has been associated in any manner, directly or indirectly with the Bidding Process or the LoA or has dealt with matters concerning the Concession Agreement or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of PIDB, shall be deemed to constitute influencing the actions of a person connected with the Bidding Process); or (ii) save and except as permitted under Clause 2.2, engaging in any manner whatsoever, whether during the Bidding Process or after the issue of the LoA or after the execution of the Concession Agreement, as the case maybe, any person in respect of any matter relating to the Project or the LoA or the Concession Agreement, who at any time has been or is a legal, financial or technical adviser of PIDB in relation to any matter concerning the Project;
 - II. "Fraudulent practice" means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the Bidding Process;

- III. **"Coercive practice"** means impairing or harming or threatening to impair or harm, directly or indirectly, any person or property to influence any person's participation or action in the Bidding Process;
- IV. "Undesirable practice" means (i) establishing contact with any person connected with or employed or engaged by PIDB with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Bidding Process; or (ii) having a Conflict of Interest; and
- V. "Restrictive practice" means forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or manipulating a full and fair competition in the Bidding Process.

5. PRE BID CONFERENCE

- 5.1 The Pre-Bid Conference shall be convened at the designated date, time and place to be specified.
- 5.2 A maximum of 3 (three) representatives from each Bidder shall be allowed to participate on production of authority letter from the Bidder.
- 5.3 During the course of Pre-Bid conference, the Bidders will be free to seek clarifications and make suggestions for consideration of PIDB in writing. PIDB shall endeavor to provide clarifications and such further information as it may, in its sole discretion, consider appropriate for facilitating a fair, transparent and competitive Bidding Process.
- 5.4 The Bidders may email their queries to the email Ids provided in Notice Inviting Bid in the format specified below. The document containing the pre-proposal queries to be emailed shall bear the following identification:

"Queries concerning RFP for Development and Operation & Maintenance of PWD Rest House,

Patiala as Heritage Hotel on PPP mode in the State of Punjab"

S. No.	Clause / Page No.	Content of the RFP requiring clarifications	Change / clarification requested
1.			
2.			
3.			

6. MISCELLANEOUS

- 6.1 The Bidding Process shall be governed by, and construed in accordance with, the laws of India and the Courts at Chandigarh, India shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in-connection with the Bidding Process.
- 6.2 PIDB, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to:
 - I. Suspend and/ or cancel the Bidding Process and/ or amend and/ or supplement the Bidding Process or modify the dates or other terms and conditions relating thereto;
 - II. Consult with any Bidder in order to receive clarification or further information;
 - III. Pre-qualify or not to pre-qualify any Bidder and/ or to consult with any Bidder in order to receive clarification or further information;
 - IV. Retain any information and/ or evidence submitted to PIDB by, on behalf of, and/ or in relation to any Bidder;
 - V. Independently verify, disqualify, reject and/ or accept any and all submissions or other information and/ or evidence submitted by or on behalf of any Bidder; and/or
 - VI. Supplement/Modify/Amend/Alter the terms of grant of concession pursuant to this RFP, or technical/financial or any other parameter for selection or evaluation of the Bidders or any terms and conditions of this RFP.
- 6.2.1. In order to afford the bidders a reasonable time for taking addendum / supplement / modification etc. into account or for any other reason, the PIDB may, at its own discretion, extend the Bid Due Date and time.
- 6.3. It shall be deemed that by submitting the Bid, the Bidder agrees and releases PIDB/ Authority, its employees, agents and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any rights and/ or performance of any obligations hereunder, pursuant hereto and/ or in connection herewith and waives any and all rights and/ or claims it may have in this respect, whether actual or contingent, whether present or future.

7. TERMS OF REFERENCE

7.1 Introduction

Patiala was founded in 1763 by Baba Ala Singh and developed around its imposing fort — Qila Mubarak. It was a princely state of Patiala achieved prominence in the British Raj. Maharaja's legacy is rich and fascinating architecture, art and anecdotes. Patiala is known for local folk traditions and combines with Mughal and Rajput influences notable distinctly in music, culinary traditions and fine craftwork. Population of Patiala is around 8 lakhs. There are about 9 lakhs tourist arrivals (both domestic and international) in 2018 and growing at 10% YoY. Tourist inflow is going to gain further impetus with the dedicated focus and investment strategy of the Government to revive Patiala on a Global Tourist Map.

Department of Housing and Urban Development (DoHUD), Government of Punjab or Authority intends to Develop, Operate and Maintain PWD Rest House, Patiala as Heritage Hotel on Public Private Partnership (PPP) Mode.

7.2 Project Brief

PWD Rest House, Patiala is a heritage building. It is located at Bhupindra Road Patiala. The site has an old structure of Colonial Era dating back to 1940s built by British and was used as PWD Rest House. Presently the site is owned by Department of Housing and Urban Development. The site also has servant quarter and garages. Most of the area is green with trees, shrubs and grass. The existing building is right in the centre of the site. The approx. area of the site is 3.94 acres. The Authority has decided to invite Bids for selection of prospective Bidder who shall undertake the Development and Operation & Maintenance of PWD Rest House, Patiala, Punjab as Heritage Hotel for a specified tenure (the "**Project**") through Public Private Partnership (the "**PPP**").

7.3 Project Components

PWD Rest House at Bhupindra Road, Patiala is an old building constructed approx. in year 1940. The existing building has 8 rooms. There are also servant quarters and garages. Most of the area is green and undeveloped.

7.4 Minimum Development Obligations

The Concessionaire shall be required to develop the project site into a 3 star or above category hotel, commercial, pertinent facilities and infrastructure. The Concessionaire shall undertake development of following facilities in addition to the existing facilities with flexibility to modify the existing facilities as well (without effecting any structural changes to the heritage structure), to optimise operational efficiency and quality of the project. The specifications in terms of sizes and service quality shall

strictly be in accordance with MoT Guidelines for relevant category / classification and / or any other local guidelines as applicable including relevant architectural standards.

- 1. Development of Hotel with minimum 50 rooms
- 2. Commercial area, food court, etc. subject to a maximum of 35% of the total Built-up Area (BUA)
- 3. Fine dining restaurant
- 4. Gym
- 5. Activity Hall
- 6. All other facilities and infrastructure as required as per relevant category of hotel in accordance with the guidelines of Ministry of Tourism, Government of India
- 7. Banqueting facility
- 8. Upgrade the existing facilities and infrastructure in terms of quality and ambience to meet the relevant standards of 3-star or above category hotel.
- 9. BOH Services

The Concessionaire may add other facilities to the project, if it so desires, like:

- 1. The Concessionaire may develop more rooms as per the demand and its business plan.
- 2. Souvenir Shop
- 3. Party Hall / Multi-purpose Hall with attached restroom and toilet, Pantry, Buffet Area
- 4. Spa, Sauna, etc.
- 5. Swimming Pool
- 6. Any other facility incidental thereto

Note: The Total Minimum Additional Built-Up Area (BUA) to be constructed as Minimum Development Obligation is 85000 sq. ft. Further, the development must conform to the architecture and form of the heritage structure and the era which it represents. The Concessionaire is allowed design flexibility as per the provisions of the RFP. The façade of the new structures must conform to the form and architecture of the existing heritage structure. The interiors and design thereof of the existing heritage structure can be changed in consultation with the Authority. The interiors of new structures created by the Concessionaire can be designed as per the discretion of the Concessionaire.

Site Plan is at APPENDIX – IX

7.5 Scope of Work

7.5.1 The Concessionaire shall undertake all the activities pertaining to and incidental to the Development and Operation & Maintenance of PWD Rest House, Patiala as Heritage Hotel including, but not limited to the following:

- a. Taking over of the Project Site on "as is where is basis" and plan, design, finance and establish the facility, including development, marketing, providing relevant assets, equipment, clearances / approvals, Change of Land Use (CLU), if applicable, providing ancillary services and amenities related to Heritage Hotel and Commercial conforming to Local Building Bye-Laws and Regulations and as per terms of the RFP, Concession Agreement and Schedules thereof. The development shall further conform to the form and architecture of the heritage structure. The development shall be undertaken as per the provisions of Clause 7.4 above.
- b. Project Site clearance and cordoning off; providing and deputing of Security including dismantling of existing structures, if required, removal of debris etc.
- c. Development and Upgradation including retrofitting of the existing structure (if required) of the PWD Rest House as Heritage Hotel cum Commercial as per the concept and plan to be approved by the Design Approval Committee to be constituted by the Authority and in conformity with the building byelaws and standards set forth in this RFP including, providing installation of all internal and external services and thereafter getting the plans approved from the concerned Authority / Municipal Corporation. The Concessionaire is allowed to undertake commercial development on the site by leaving setbacks from the site boundary in front as well as other setbacks as per applicable byelaws. The Concessionaire shall not undertake any development in front of the heritage structure having frontage of 100 ft.
- d. Use of premium quality materials for Civil / Electrical / Public Health works, interior and ornamental works, Furniture, Furnishings and all Fixtures to be in accordance with the standards of a 3 Star or above category Hotel
- e. Fire systems, all equipments and appliances in Kitchen and BOH Areas, STP and WTP (if required as per specific rules, byelaws, guidelines of any Central / State Government Department / Authority) and Hydro Pneumatic Systems, IT infrastructure, CCTV cameras, server room, PA systems, computers and peripherals, printers, OFC connectivity, SMATV systems, etc.
- f. Development of adequate car parking as per applicable parking norms. The Concessionaire can make the provision of underground car parking, if required.
- g. The Concessionaire shall also provide adequate provisions of dormitories for drivers / security staff accompanying users of the facility.
- h. Entry and exits for the PWD Rest House shall be provided and developed considering proper overall traffic circulation within and surrounding roads of the Project Site.
- i. Provision for separate rest rooms for guests and staff.
- j. Provision of natural greenery and plants in lobby areas and common areas to keep the environment of the concerned area to look fresh and lively.

- k. All the open spaces in and around the Hotel shall be landscaped and adequately lighted.
- I. Maintaining the standards of a 3-star or above category hotel in accordance with MoT, Gol guidelines
- 7.5.2 Besides the above Development works the Concessionaire shall have the following O&M and other Obligations as well:
 - a. The Concessionaire shall be responsible for seeking all approvals and licenses including CLU (if required) for smooth operations of the project facility including, but not limited to, fire safety, bar license, etc.
 - b. The Concessionaire shall at its own cost enter into Annual Maintenance Contracts (AMCs) with the Vendors for various installations.
 - c. The Concessionaire shall ensure that the Insurances are taken for Fire, STFI, Earthquake for the building, Third Party Liability, Medical Insurance and Workmen Compensation. During the construction phase also all relevant insurances as per statutory requirements or otherwise should be in place.
 - d. The Concessionaire shall maintain the entire premises in accordance with Good Industry Practice.
 - e. The Concessionaire shall be responsible for payment of all taxes, duties, levies including stamp duty and any other statutory charges are required to be paid as per statutory requirements from time to time.
 - f. Meeting the requirements and norms laid down by the competent authorities regarding Development and Operation & Maintenance of the Project Facilities, if any.
 - g. Maintaining the standards of a Hotel and providing facilities applicable to 3 star or above category hotels as per guidelines of Ministry of Tourism, Government of India, in terms of offerings, ambience and services as amended from time to time and avail and renew the certification from MoT in this regard.
 - h. Provision for availability of personnel on 24x7 basis in Reception Area for providing assistance to the guests staying in the Hotel, with an ability to communicate in English, Hindi and Punjabi or any other Indian regional language or any foreign language.
 - i. Turndown services and other housekeeping services to be provided on daily basis or on demand.
 - j. Performance and fulfillment of all obligations of the Concessionaire in accordance with the provisions of the Concession Agreement and Schedules thereof and matters incidental thereto or necessary for the performance of any or all of the obligations of the Concessionaire under the Concession Agreement.
 - k. The Concessionaire shall be responsible for payment of all taxes including GST as per Gol norms issued in this regard from time to time, duties, levies including stamp duty

and any other statutory charges are required to be paid as per statutory requirements from time to time.

7.6 Site Plan

The Site Plan is provided at APPENDIX – IX.

7.7 Nomenclature of the PWD Rest House

The Concessionaire shall be allowed to Co-brand the property. The Concessionaire shall have to retain the name of the PWD Rest House. However, the Concessionaire can also use its own brand name for marketing purpose but would have to erect both signages on the complex. The Concessionaire shall not be allowed to do any third party advertising / branding on the project site.

7.8 Completion Period / Construction Period

Completion Period shall be maximum 24 months from the Effective Date. The Concessionaire shall complete the entire project as per Minimum Development Obligations as set out in this RFP within a period of 24 months from the Effective Date. Any additional enhancement in capacity can be undertaken by the Concessionaire any time during the Concession Period after getting the Plans duly approved from the Competent Authority.

7.9 Commencement Period

Concessionaire shall commence operations within 24 months from the Effective Date. The Concessionaire shall have the flexibility of commencing operations of individual facilities as and when they are completed and Completion Certificate (CC) or Partial Completion Certificate (PCC) is received from the Competent Authority as per the provisions of the Concession Agreement.

7.10 Annual Concession Fee (ACF)

In consideration of the operational rights of the Project, the Concessionaire shall pay to the Authority, an Annual Concession Fee to be quoted by the bidder and escalated at 10% after every 3 years. The ACF shall be payable after 24 months of the Effective Date or on COD, whichever is earlier. While quoting the ACF the bidders shall take into account the following:

- a. Revenue from Rooms
- b. Revenue from Banqueting
- c. Revenue from Food Court cum Commercial
- d. Revenue from Restaurant

e. Any other Revenue incidental thereto

Further the Concessionaire must note that the bids are hereby invited to undertake development as per FAR of 1.0. The Concessionaire shall have to pay to the Authority additional 0.6 times the prorate ACF as quoted by it for any additional FAR utilized over and above the FAR of 1.0. For e.g.: The bidder shall submit financial proposal of FAR 1. Subsequently, if in the future the concessionaire intends to use higher FAR (say 1.5), he shall pay to the authority (ACF Quoted +0.6x(0.5times)x(ACF Quoted)) E.g.: if ACF is Quoted 1 Cr for FAR of 1, in case more FAR is used of 1.1, Concessionaire has to pay ACR=1+.6(.1*1 Cr)=Rs 1.06 Cr

7.11 Concession Period

The Concession Period for Project shall be 50 years from the Effective Date / Appointed Date. The Concessionaire shall be given First Right of Refusal after the Concession Completion Date subject to satisfactory performance and payments to the Authority. The Commercial Operation Date shall not be later than 15 days from the Date of Completion or any other extension communicated in writing by the Authority. It is to be noted that Completion Period is part of the total Concession Period of 50 years. In case the Concessionaire is able to commence Commercial Operations earlier than the scheduled Commercial Operations Date (COD), the Concessionaire would have the right to revenues for such period. In case the Concessionaire fails to commence Commercial Operations on the scheduled Commercial Operations Date (COD), any delay shall result in reduction in effective revenue generating years for the Concessionaire besides and without prejudice to other rights of the Authority to impose penalties for delay and recover damages as per the provisions of the Concession Agreement. Further, if the Completion Period is extended due to reasons attributable to the Authority or due to Force Majeure Events, the Concession Period shall be extended by the duration equivalent to the subsistence of such event.

CHECKLIST OF SUBMISSIONS

S.no.	Enclosures to the Bid	Status (Submitted/Not Submitted)	Comments if any		
1.	Receipt of deposit of Rs. 10,000/- (Rupees Ten Thousand Only)				
2.	Bid Security of Rs 28 lakhs (Rupees Twenty Eight Lakhs Only)				
3.	RFP document each page duly signed by the Authorized Person is to be returned acknowledging the terms and conditions thereof				
3.	Appendix I: Letter comprising the Bid				
	Annexure I: Details of Bidder				
	Annexure II: Technical Capacity of Bidder				
	(A): Copy of PAN and GST No. and other				
	Incorporation Documents				
	(B):Format for Development Experience				
	(C) :Format for Operational Experience				
	Annexure III: Financial Capacity of the Bidder				
	Annexure IV: Statement of Legal Capacity				
	Appendix II: Bank Guarantee for Bid Security				
	Appendix III: Format for Power of Attorney for				
	Signing of Bid				
	Appendix IV: Format for Power of Attorney for				
	Lead Member of Consortium.				
	Appendix V: Joint Bidding Agreement by				
	Consortium				
	Appendix VI: Guidelines of the Department of				
	Disinvestment				
	Appendix VII: Self – Undertaking				
	Appendix VIII (A): Financial Proposal – Cover	To be submitted with	Technical Proposal /		
	Letter	Bid online as well as in Physical Form			
	ne only and NOT to be physical copy of Bid				

APPENDIX I: LETTER COMPRISING THE BID

Date:

Place:

To

The Managing Director
Punjab Infrastructure Development Board (PIDB)
S.C.O. No. 33-34-35, Sec.34A,
Chandigarh - 160022

Sub: Development and Operation & Maintenance of PWD Rest House, Patiala as Heritage Hotel on PPP mode in the State of Punjab

Dear Sir,

- 1. With reference to your RFP document dated, I/We, having examined the RFP document and understood its contents, hereby submit my / our Bid for the aforesaid Project. The Bid is unconditional in all respects.
- 2. I / We acknowledge that PIDB will be relying on the information provided in the Bid and the documents accompanying such Bid for the aforesaid project, and we certify that all information provided in the Bid and in Annexure I to IV is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying such Bid are true copies of their respective originals.
- 3. This statement is made for the express purpose of qualifying as a Bidder for the Development and Operation & Maintenance of the aforesaid Project.
- 4. I / We shall make available to PIDB any additional information it may find necessary or require to supplement or authenticate the Bid.
- 5. I / We acknowledge the right of PIDB to reject our Bid without assigning any reason or otherwise and hereby waive our right to challenge the same on any account whatsoever.
- 6. We certify that in the last 3 (three) years, we / any of the Consortium Members or our / their Associate have neither failed to perform on any contract, as evidenced by imposition of a penalty or a judicial pronouncement or arbitration award, nor been expelled from any Project or contract nor have had any contract terminated for breach on our part.

7. I / We declare that:

- a. I / We have examined and have no reservations to the RFP document, including any Addendum issued by PIDB.
- b. I/We do not have any conflict of interest in accordance with Clauses 2.2(iii)of the RFP;
- c. I /We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as defined in Section on Fraud & Corrupt Practices of the RFP document, in respect of any tender or request for proposal issued by or any agreement entered into with PIDB or any other public sector enterprise or any government, Central or State;
- d. I / We hereby certify that we have taken steps to ensure that in conformity with the provisions of Section on Fraud & Corrupt Practices of the RFP document, no person acting for us or on our behalf has engaged or will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice;
- e. I / We hereby certify and confirm that in the preparation and submission of this Bid, we have not acted in concert or in collusion with any other Bidder or other person(s) and also not done any act, deed or thing which is or could be regarded as anti-competitive, restrictive or monopolistic trade practice;
- f. I / We further confirm that we have not offered nor will offer any illegal gratification in cash or kind to any person or agency in connection with the instant Bid; and
- g. I / We are not barred by PIDB, or any state government or any of their agencies from participating in similar projects.
- 8. I / We understand that you may cancel the Bidding Process at any time and that you are neither bound to accept any Bid that you may receive nor to invite the Bidders to Bid for the Project, without incurring any liability to the Bidders.
- 9. I / We believe that we/ our Consortium/ proposed Consortium satisfy(s) the Financial Turnover and Net Worth criteria and meet(s) the requirements as specified in the RFP document.

- 10. I / We declare that we / any Member of the Consortium, or our / its Associates are not a Member of a / any other Consortium applying for the Bid
- 11. I / We certify that in regard to matters other than security and integrity of the country, we / any Member of the Consortium or any of our / their Associates have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which could cast a doubt on our ability to undertake the Project or which relates to a grave offence that outrages the moral sense of the community.
- 12. I / We further certify that in regard to matters relating to security and integrity of the country, we/ any Member of the Consortium or any of our / their Associates have not been charge-sheeted by any agency of the Government or convicted by a Court of Law.
- 13. I / We further certify that no investigation by a regulatory authority is pending either against us / any Member of the Consortium or against our / their Associates or against our CEO or any of our Directors / Managers / Employees.
- 14. I / We further certify that we are qualified to submit a Bid in accordance with the guidelines for qualification of Bidders seeking to acquire stakes in Public Sector Enterprises through the process of disinvestment issued by the GOI vide Department of Disinvestment OM No. 6/4/2001-DD-II dated 13th July, 2001 which guidelines apply mutatis mutandis to the Bidding Process. A copy of the aforesaid guidelines form part of the RFP at Appendix-VI thereof.
- 15. I / We undertake that in case due to any change in facts or circumstances during the Bidding Process, we are attracted by the provisions of disqualification in terms of the guidelines referred to above, we shall intimate PIDB of the same immediately.
- 16. I / We hereby submit the Statement of Legal Capacity as per format provided at Annexure IV: Statement of Legal Capacity with this Letter Comprising the Bid.
- 17. I / We hereby submit the Power of Attorney for signing of Bid and the Power of Attorney for Lead Member of Consortium, as per format provided at Appendix II: Format for Power of Attorney for signing of Bid and Appendix III: Format for Power of Attorney for Lead Member of Consortium respectively of the RFP, is also enclosed.
- 18. I / We, hereby irrevocably waive any right which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by PIDB in connection with the selection of Bidders, selection of the Bidder, or in connection with the

	implementation thereof.
19.	I / We agree and undertake to abide by all the terms and conditions of the RFP document.
20.	I / We certify that in terms of the RFP, my / our Financial Turnover is Rs (Rs.in words) and Net Worth is INR (INR. in words) and positive cashflows in any 3 of the last 5 financial years and meet the Eligibility Criteria as mentioned in Clause 2.2.1 of this RFP document.
21.	We agree and undertake to be jointly and severally liable for all the obligations of the Concessionaire under the Concession Agreement till occurrence of Financial Close in accordance with the Concession Agreement.
	ess thereof, I / We submit this Bid under and in accordance with the terms of the RFP. aithfully,
Date:	Signature, Name and Designation of the Authorized Signatory
Place:	Name and Seal of the Bidder/ Lead Member

Annexure I: Details of Bidder

1. (a) Name:
(b) Country of incorporation / registration:
(c) Address of the Corporate Headquarters and its Branch Office(s), if any, in India:
(d) Date of Incorporation and/ or Commencement of Business:
2. Brief description of the entity including details of its main lines of business and proposed role and responsibilities in this Project:
3. Details of Individual(s) who will serve as the Point of Contact/ Communication for PIDB:
(a) Name:
(b) Designation:
(c) Entity:
(d) Address:
(e) Telephone Number:
(f) E-Mail Address:
(g) Fax Number:
4. Particulars of the Authorized Signatory of the Bidder:
(a) Name:
(b) Designation:
(c) Address:

- (e) Fax Number:
- 5. In case of a Consortium:
- (a) The information above (1-4) should be provided for all the members of the Consortium.
- (b) A copy of the Joint Bidding Agreement, as envisaged in Clause 2.2.4 should be attached to the Bid.
- (c) Information regarding role of each member should be provided as per table below:

S. No.	Name of Member	Role*{Refer Clause2.2.4}	Percentage of equity in the Consortium {Refer Clause 2.2.4}
1.			
2.			
3.			

(d) The following information shall also be provided for each member of the Consortium:

Name of Bidder /member of Consortium

S. No.	Criteria	Yes	No
	Has the Bidder/ Constituent of the Consortium		
1.	been barred by the Central/ State Government, or		
	any entity controlled by them, from participating in		
	any Project (DBFOT or otherwise).		
	If the answer to 1 is yes, does the bar subsist as on		
2.	the date of Bid?		
	Has the Bidder/ Constituent of the Consortium paid		
	liquidated damages of more than 5% (five percent)		
3.	of the contract value in a contract due to delay or		
	has been penalized due to any other reason in		
	relation to execution of a contract, in the last 3		
	(three) years?		

6. A statement by the Bidder and each of the members of its Consortium (where applicable) or any of their Associates disclosing material non-performance or contractual noncompliance in past projects,

contractual disputes and litigation/ arbitration in the recent past is given below (Attach extra	sheets, if
necessary):	

Date: Signature, Name and Designation of the Authorized Signatory

Place: Name and Seal of the Bidder / Lead Member

Annexure II: Technical Capacity of Bidder

(A)

Format for DEVELOPMENT EXPERIENCE

Project Name	No. of	MoT Rating	Project	Date of	Supporting Documents
and Location	Rooms		Cost	Completion of the	Enclosed (Yes / No)
			in INR	Project	

Note:

- 1. Provide details of only those projects that have been undertaken by the Bidder under its own name and / or by an Associate and / or Consortium Member in case of Consortium.
- 2. In case credit is claimed for an Associate, necessary evidence to establish the relationship of the Applicant with such Associate, in terms of Clause 2.2.7, shall be provided.
- 3. The date of commencement and completion of the project and Investment made on the Project needs to be certified by the Statutory Auditor of the Bidder.

This is to certify that			_ (Name of the	Bidder)	has p	promo	ted and
developed	(Title	(Title and nature of the Projects) with a tota					
INRCrores.							
We further certify that the Pro	ject was con	nmissioned o	on			(D	ate) and
completed on	(Date)	and		(Name	of	the	Bidder)
held% of the equit	y capital in th	e Project as	on the date of con	nmissionir	ng.		
Signature of the Statutory Audit	ors						
(With seal and registration no)							
Signature							
Name	-						
Designation							
Entity							
Date							

(B)

Format for OPERATIONAL EXPERIENCE

S. No.	Project Name and	No. of	Ministry of	Years of Project	Supporting
	Location	Rooms	Tourism Rating	Operation	Documents
					Enclosed (Yes / No)
1.					
2.					
3.					
•••••					

Note:

- 1. Provide details of only those projects that have been undertaken by the Bidder under its own name and/ or by an Associate and/ or Consortium Member in case of Consortium.
- 2. In case credit is claimed for an Associate, necessary evidence to establish the relationship of the Applicant with such Associate, in terms of Clause 2.2.7, shall be provided.

This is to certify that					
·					
Signature of the Statutory Au	ıditors				
(With seal and registration no	0)				
Signature					
Name					
Designation					
Entity					
Date					

Annexure III: Financial Capacity of Bidder FORMAT FOR FINANCIAL DATA

1. Cash Flow related data

All figures in INR Cr.

	Any 3 of the Last 5 Financial years (Based on Audited Accounts)				
Description	Year	Year	Year		
Operating Cash Flow					
Net Cash Flow					

2. Net Worth related data for the preceding Financial Year

All figures in INR Cr

Description	Amount (in INR Cr.)
Subscribed Share Capital	
(add) Paid up Share Capital	
(add) Free Reserves	
(Subtract) (Revaluation reserves +	
Miscellaneous Expenditure+ Expenditure	
not written off+ accrued liabilities + accumulated	
. losses)	
Net-worth	·

^{*} Details of the items included in the non-cash expenses have to be provided.

Note:

1. Audited Balance Sheets, Financial Statements and Annual Reports / Certificate from Chartered Accountant (where the Bidder is a Company) and Profit & Loss statements, ITRs of the Bidder (of each Member in case of a Consortium and / or of an Associate if relying on the financial credentials of an Associate for the purpose of qualification) at the closing of the preceding Financial Year, before the Bid Due Date shall be enclosed. The financial statements shall:

- a. reflect the financial situation of the Bidder or Consortium Members and its/ their Associates where the Applicant is relying on its Associate's financials;
- b. be audited by a Statutory Auditor;
- c. be complete, including all notes to the financial statements; and
- d. correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).
- 2. In the case of a Consortium, a copy of the Jt. Bidding Agreement shall be submitted in terms of this RFP;
- 3. The Bidder shall provide an Auditor's certificate / Chartered Accountant certificate specifying the Net Worth and Net Cash Flows of the Bidder and also specifying the methodology adopted for calculating such Net Worth;
- 4. For the purposes of this RFP the term Net Worth means following:
 - a. "Net Worth" for company shall mean the aggregate value of the paid-up share capital and all reserves created out of profits of the company and securities premium account after deducting aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.
 - b. **Net Worth for Partnership Firm would mean**: [Fixed Assets + Trade Receivables + Current Assets] [Firms Loan + Current Liabilities]
 - c. Net Worth for Sole Proprietorship would mean: Total Assets- Total Liabilities

Signature:
Name:
Designation:
Name of Bidder:
Stamp/ seal:
Date:

Annexure IV: Statement of Legal Capacity

(On the letterhead of the Bidder / Lead Member of Consortium)

Ref.
Date:
To The Managing Director Punjab Infrastructure Development Board (PIDB) S.C.O. No. 33-34-35, Sec.34A, Chandigarh - 160022
Dear Sir,
We hereby confirm that we / our members in the Consortium (constitution of which has been described in the Bid) satisfy the terms and conditions laid out in the RFP.
We have agreed that (insert member's name) will act as the Lead Member of our Consortium. *
We have agreed that (insert individual's name) will act as our representative / will act as the representative of the Consortium on its behalf* and has been duly authorized to submit the RFP. Further, the authorized signatory is vested with requisite powers to furnish such letter and authenticate the same.
Thanking you,
Yours faithfully,
Authorized Signatory
For and on behalf of
*Please strike out whichever is not applicable.

	APPENDIX II: Bank Guarantee for Bid Security
	Dated:
Го	
	ing Director
	Infrastructure Development Board (PIDB)
•	No. 33-34-35, Sec.34A,
	garh - 160022
criariai	50111 100022
Jncond	ditional and Irrevocable
B.G. No).
1.	In consideration of you,, having its office at, (hereinafter referred to as "PIDB", which expression shall unless it be repugnant to the subject or context thereof include its, successors and assigns) having agreed to receive the Bid of
	Bank) having our registered office at
2.	Any such written demand made by PIDB stating that the Bidder is in default of the due and faithful fulfilment and compliance with the terms and conditions contained in the Bidding Documents shall be final, conclusive and binding on the Bank.
Delete	reference to Consortium if not applicable

- 4. This Guarantee shall be irrevocable and remain in full force for a period of 180 (one hundred and eighty) days from the Bid Due Date inclusive of a claim period of 60 (sixty) days or for such extended period as may be mutually agreed between PIDB and the Bidder, and agreed to by the Bank, and shall continue to be enforceable till all amounts under this Guarantee have been paid.
- 5. We, the Bank, further agree that PIDB shall be the sole judge to decide as to whether the Bidder is in default of due and faithful fulfillment and compliance with the terms and conditions contained in the Bidding Documents including, *inter alia*, the failure of the Bidder to keep its Bid open during the Bid Validity Period set forth in the said Bidding Documents, and the decision of PIDB that the Bidder is in default as aforesaid shall be final and binding on us, notwithstanding any differences between PIDB and the Bidder or any dispute pending before any Court, Tribunal, Arbitrator or any other authority.
- 6. The Guarantee shall not be affected by any change in the constitution or winding up of the Bidder or the Bank or any absorption, merger or amalgamation of the Bidder or the Bank with any other person.
- 7. In order to give full effect to this Guarantee, PIDB shall be entitled to treat the Bank as the principal debtor. PIDB shall have the fullest liberty, without affecting in any way the liability of the Bank under this Guarantee, from time to time to vary any of the terms and conditions contained in the said Bidding Documents or to extend time for submission of the Bids or the Bid Validity Period or the period for conveying acceptance of Letter of Award by the Bidder or the period for fulfilment and compliance with all or any of the terms and conditions contained in the said Bidding Documents by the said Bidder or to postpone for any time and from time to time any of the powers exercisable by it against the said Bidder and either to enforce or forbear from enforcing any of the terms and conditions contained in the said Bidding Documents or the securities available to PIDB, and the Bank shall not be released from its liability under these presents by any exercise by PIDB of the liberty with reference to

the matters aforesaid or by reason of time being given to the said Bidder or any other forbearance, act or omission on the part of PIDB or any indulgence by PIDB to the said Bidder or by any change in the constitution of PIDB or its absorption, merger or amalgamation with any other person or any other matter or thing whatsoever which under the law relating to sureties would but notice by way of request, demand or otherwise hereunder shall be sufficiently given or made if addressed to the Bank and sent by courier or by registered mail to the Bank at the address set forth herein.

- 9. We undertake to make the payment on receipt of your notice of claim on us addressed to [name of Bank along with branch address] and delivered at our above branch which shall be deemed to have been duly authorized to receive the said notice of claim.
- 10. It shall not be necessary for PIDB to proceed against the said Bidder before proceeding against the Bank and the guarantee herein contained shall be enforceable against the Bank, notwithstanding any other security which PIDB may have obtained from the said Bidder or any other person and which shall, at the time when proceedings are taken against the Bank hereunder, be outstanding or unrealized.
- 11. We, the Bank, further undertake not to revoke this Guarantee during its currency except with the previous express consent of PIDB in writing.
- 12. The Bank declares that it has power to issue this Guarantee and discharge the obligations contemplated herein, the undersigned is duly authorised and has full power to execute this Guarantee for and on behalf of the Bank.

Signed and Delivered by	Bank	
By the hand of Mr./Ms	, its	and authorised official.

(Signature of the Authorised Signatory)

(Official Seal)

APPENDIX III: FORMAT FOR POWER OF ATTORNEY FOR SIGNING OF BID

(On a Non-Judicial Stamp Paper of appropriate value)

POWER OF ATTORNEY

Know all men by these presents, We	(name of the firm and
address of the registered office) do hereby irrevocab	oly constitute, nominate, appoint and authorize Mr
/ Ms (name), son / dau	ghter / wifeand
presently residing at, who is [presently employed with us / the Lead Member of
our Consortium and holding the position of], as our true and lawful
attorney (hereinafter referred to as the "Attorney")	to do in our name and on our behalf, all such acts,
deeds and things as are necessary or required in con	nection with or incidental to submission of our Bid
to PIDB for the Development and Operation &Mai	ntenance of PWD Rest House, Patiala as Heritage
Hotel on PPP mode in the State of Punjab (the	"Project") proposed or being developed by the
(the "Authority") in	cluding but not limited to signing and submission
of all Bids and other documents and writings, pa	articipate in Pre-Bids and other conferences and
providing information/ responses to PIDB and/ or tl	ne Authority, representing us in all matters before
PIDB and/ or the Authority, signing and execution o	fall contracts including the Concession Agreement
and undertakings consequent to acceptance of our	Bid, and generally dealing with PIDB and/ or the
Authority in all matters in connection with or relati	ng to or arising out of our Bid for the said Project
and/ or upon award thereof to us and/or till the en	tering into of the Concession Agreement with the
Authority.	
AND we hereby agree to ratify and confirm and do he lawfully done or caused to be done by our said At conferred by this Power of Attorney and that all acceptates of the powers hereby conferred shall and sha	torney pursuant to and in exercise of the powers ts, deeds and things done by our said Attorney in
IN WITNESS WHEREOF WE, DAY OF	_, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED , 20**
	For
	(Signature)
(Signature, name, designation and address)	
Witnesses:	
1.	
[Notarized]	

2.	
Accepted	
	_
(Signature)	
(Name Title and A	ddress of the Attorney

Note:

- To be executed by the sole Bidder or the Lead Member in case of a Consortium as the case may be.
- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Also, wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a resolution/ power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- For a Power of Attorney executed and issued overseas, the document will also have tobe legalized by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed the Hague Legislation Convention 1961 are not required to be legalized by the Indian Embassy if it carries conforming Apostille certificate.

APPENDIX IV: FORMAT FOR POWER OF ATTORNEY FOR LEAD MEMBER OF CONSORTIUM

(On a Non-Judicial Stamp Paper of appropriate value)

POWER OF ATTORNEY

Whereas Department of Housing and Urban Development (DoHUD), Government of Punjab, (the
"Authority) through Punjab Infrastructure Development Board (PIDB) has invited Bids from interested
parties for Development and Operation & Maintenance of PWD Rest House, Patiala as Heritage Hotel
on PPP mode in the State of Punjab (the "Project"). Whereas,, and
(collectively the "Consortium") being Members of the Consortium are interested in
bidding for the Project in accordance with the terms and conditions of the Request for Proposal
document (RFP)and other connected documents in respect of the Project,
And Whereas, it is necessary for the Members of the Consortium to designate one of them as the Lead
Member with all necessary power and authority to do for and on behalf of the Consortium, all acts,
deeds and things as may be necessary in connection with the Consortium's bid for the Project and its
execution.
NOW THEREFORE KNOW ALL MEN BY THESE PRESENTS
We,, [the name and address of the
registered office] (hereinafter referred to as the "Principal") do hereby irrevocably designate,
nominate, constitute, appoint and authorize M/s having its registered
office at, being one of the Members of the Consortium, as the Lead Member
and true and lawful attorney of the Consortium (hereinafter referred to as the "Attorney"). We hereby
irrevocably authorize the Attorney (with power to sub delegate)to conduct all business for and on
behalf of the Consortium and any one of us during the bidding process and, in the event the
Consortium is awarded the Concession/Contract, during the execution of the Project and in this
regard, to do on our behalf and on behalf of the Consortium, all or any of such acts, deeds or things as
are necessary or required or incidental to the submission of its bid for the Project, including but not
limited to signing and submission of all Bids, bids and other documents and writings, participate in
bidders and other conferences, respond to queries, submit information/ documents, sign and execute
contracts and undertakings consequent to acceptance of bid of the Consortium and generally to
represent the Consortium in all its dealings with PIDB and/ or the Authority, and/ or any other
Government Agency or any person, in all matters in connection with or relating to or arising out of the
Consortium's bid for the Project and/ or upon award thereof till the Concession Agreement is entered
into with the Authority.
AND hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things

lawfully done or caused to be done by our said Attorney pursuant to and in exercise of the powers

conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us/Consortium.

IN WITNESS V	VHEREOF	WE THE	PRINCIPALS	ABOVE	NAMED	HAVE	EXECUTED	THIS	POWER OF
ATTORNEY ON	THIS	_ DAY OF	20**						
							_		
							For		
									(Signature)
									ame & Title)
							For		
									(Signature)
								(N	ame & Title)
Witnesses:									
1.									
2.			_						
(Executants)									
(To be executed	d by all the	e Member	s of the Cons	ortium)					

Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Also, wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a resolution/ power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed the Hague

Legislation Convention 1961 are not required to be legalized by the Indian Embassy if it carries conforming Apostille certificate

APPENDIX V: JOINT BIDDING AGREEMENT FOR CONSORTIUM

(On a Non-Judicial Stamp Paper of appropriate value)

THIS JOINT BIDDING AGREEMENT is entered into on this the day of 20
AMONGST
 (a Sole Proprietorship, Partnership firm, LLP or a Company (Public or Private Ltd.)²incorporated under
AND
 (a Sole Proprietorship, Partnership firm, LLP or a Company (Public or Private Ltd. registered/ incorporated under
AND
3 (a Sole Proprietorship, Partnership firm, LLP or a Company (Public or Private Ltd. registered/ incorporated under
The above mentioned parties of the FIRST, SECOND and THIRD PART are collectively referred to as the "Parties" and each is individually referred to as a "Party".
WHEREAS,
PUNJAB INFRASTRUCTURE DEVELOPMENT BOARD, represented by, and having in principal office at S.C.O. No. 33-34-35, Sec.34A, Chandigarh (hereinafter referred to as the "PIDE which expression shall, unless repugnant to the context or meaning thereof, include in administrators, successors and assigns) has invited Bids (the Bids") by its Request for Proposal No
² Please select the correct option as per the nature and form of the entity. ³ Please select the correct option as per the nature and form of the entity.

⁴Please select the correct option as per the nature and form of the entity.

(the "Project") for and on behalf of Department of Housing and Urban Development, Government of Punjab (the "Authority").

- A. The Parties are interested in jointly bidding for the Project as members of a Consortium and in accordance with the terms and conditions of the RFP document and other bid documents in respect of the Project, and
- B. It is a necessary condition under the RFP document that the members of the Consortium shall enter into a Joint Bidding Agreement and furnish a copy thereof with the Bid.

NOW IT IS HEREBY AGREED as follows:

1. Definitions and Interpretations

In this Agreement, the capitalized terms shall, unless the context otherwise requires, have the meaning ascribed thereto under the RFP.

2. Consortium

The Parties do hereby irrevocably constitute a consortium (the "Consortium") for the purposes of jointly participating in the Bidding Process for the Project. The Parties hereby undertake to participate in the Bidding Process only through this Consortium and not individually and/ or through any other consortium constituted for this Project, either directly or indirectly or through any of their Associates.

3. Covenants

The Parties hereby undertake that in the event the Consortium is declared as the Selected Bidder and awarded the Project, it shall incorporate a Special Purpose Vehicle (the "SPV") under the Indian Companies Act, 2013 for entering into a Concession Agreement with the Authority and for performing all its obligations as the Concessionaire in terms of the Concession Agreement for the Project.

4. Role of the Parties

The Parties hereby undertake to perform the roles and responsibilities as described below:

a. Party of the First Part shall be the Lead member of the Consortium and shall have the Power of Attorney from all Parties for conducting all business for and on behalf of the Consortium during the Bidding Process and until the Appointed Date under the Concession Agreement when all the obligations of the SPV shall become effective;

- b. Party of the Second Part and Third Part shall be the ----- Member of the Consortium
- c. The roles and responsibilities of the Members of the Consortium shall be as follows:
- > The Party of the First Part (Lead Member) shall be responsible for:
 - i.
 - ii.
- > The Party of the Second Part shall be responsible for:
 - (i)
 - (ii)
- ➤ The Party of the Third Part shall be responsible for:
 - (i)
 - (ii)

5. Joint and Several Liability

The Parties do hereby undertake to be jointly and severally responsible for all obligations and liabilities relating to the Project and in accordance with the terms of the RFP and the Concession Agreement, till the fifth anniversary of the date of commercial operations of the Project is achieved under and in accordance with the Concession Agreement.

6. Shareholding in the SPV

- a. The Parties agree that the proportion of shareholding among the Parties in the SPV shall be as follows:
- First Party (minimum 51%):
- Second Party:
- Third Party:
- b. The Parties together shall be required to hold an equity shareholding of at least 51% (fifty one percent) of the paid up and subscribed equity of the Concessionaire until 5 (five) years from the Commercial Operations Date. The Parties undertake that a minimum of 51% (fifty one per cent) of the subscribed and paid up equity share capital of the SPV

shall, at all times till the fifth anniversary of the date of the commercial operations, be held by the Parties of the First, Second and Third Part whose Technical Capacity and Financial Capacity have been reckoned for the purposes of qualification and short-listing of Bidders for award of the Project.

- c. In addition to the above, the Parties undertake that they shall collectively hold an equity shareholding of at least 100% (one hundred percent) of the paid up and subscribed equity of the Concessionaire until the Commercial Operations Date and thereafter at least 51% (fifty-one per cent) of the subscribed and paid up equity share capital of the SPV at all times until the 5th (fifth) anniversary of the date of the Commercial Operations Date.
- d. The Parties undertake that they shall comply with all equity lock-in requirements set forth in the RFP and more particularly the Concession Agreement.

7. Representation of the Parties

Each Party represents to the other Parties as of the date of this Agreement that:

- a) Such Party is duly organized, validly existing and in good standing under the laws of its incorporation and has all requisite power and authority to enter into this Agreement; and
- b) The execution, delivery and performance by such Party of this Agreement has been authorized by all necessary and appropriate corporate or governmental action and a copy of the extract of the charter documents and Board Resolution/ Power of Attorney in favor of the person executing this Agreement for the delegation of power and authority to execute this Agreement on behalf of the member of the Consortium is annexed to this Agreement, and will not, to the best of its knowledge:
- i. require any consent or approval not already obtained;
- ii. violate any Applicable Law presently in effect and having applicability to it;
- iii. violate the memorandum and articles of association, by-laws or other applicable organizational documents thereof;
- iv. violate any clearance, permit, concession, grant, license or other governmental authorization, approval, judgment, order or decree or any mortgage agreement, indenture or any other

instrument to which such Party is a party or by which such Party or any of its properties or assets are bound or that is otherwise applicable to such Party; or

- v. create or impose any liens, mortgages, pledges, claims, security interests, charges or Encumbrances or obligations to create a lien, charge, pledge, security interest, encumbrances or mortgage in or on the property of such Party, except for encumbrances that would not, individually or in the aggregate, have a material adverse effect on the financial condition or prospects or business of such Party so as to prevent such Party from fulfilling its obligations under this Agreement.
- c) This Agreement is the legal and binding obligation of such Party, enforceable in accordance with its terms against it; and
- d) There is no litigation pending or, to the best of such Party's knowledge, threatened to which it or any of its Affiliates is a party that presently affects or which would have a material adverse effect on the financial condition or prospects or business of such Party in the fulfillment of its obligations under this Agreement.

8. Termination

This Agreement shall be effective from the date hereof and shall continue in full force till the Concession Period of the Project is achieved under and in accordance with the Concession Agreement, in case the Project is awarded to the Consortium. However, in case the Consortium is either not prequalified for the Project or does not get selected for award of the Project, the Agreement will stand terminated in case the Bidder is not pre-qualified or upon return of the Bid Security by the Authority to the Bidder, as the case may be.

9. Miscellaneous

- a) That in case the project is awarded to the Consortium, the Consortium will carry out all the responsibilities as the Authorize and will comply with all the terms and conditions of the Authorization Agreement as would be entered with the Authority.
- b) This Joint Bidding Agreement shall be governed by laws of India.
- c) The Parties acknowledge and accept that this Agreement shall not be amended by the Parties without the prior written consent of the Authority.

IN WITNESS WHEREOF THE PARTIES ABOVE NAMED HAVE EXECUTED AND DELIVERED THIS AGREEMENT AS OF THE DATE FIRST ABOVE WRITTEN.

SIGNED, SEALED AND DELIVERED

SIGNED, SEALED AND DELIVERED

For and on behalf of

LEAD MEMBER by: SECOND PARTY

(Signature): (Signature)

(Name): (Name)

(Designation) (Designation)

(Address) (Address)

Notes:

- 1. The mode of the execution of the Joint Bidding Agreement should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- 2. Each Joint Bidding Agreement should attach a copy of the extract of the charter documents and documents such as Resolution / Power of Attorney in favor of the person executing this Agreement for the delegation of power and authority to execute this Agreement on behalf of the Consortium Member.
- 3. For a Joint Bidding Agreement executed and issued overseas, the document shall be legalized by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney has been executed.

APPENDIX VI: GUIDELINES OF THE DEPARTMENT OF DISINVESTMENT

(To be signed & submitted along with the Bid)

No. 6/4/2001-DD-II Government of India

Department of Disinvestment

Block 14, CGO Complex New Delhi. Dated 13th July, 2001.

OFFICE MEMORANDUM

Sub: Guidelines for qualification of Bidders seeking to acquire stakes in Public Sector Enterprises through the Process of Disinvestment.

Government has examined the issue of framing comprehensive and transparent guidelines defining the criteria for bidders interested in PSE-disinvestment so that the parties selected through competitive bidding could inspire public confidence. Earlier, criteria like net worth, experience etc. used to be prescribed. Based on experience and in consultation with concerned departments, Government has decided to prescribe the following additional criteria for the qualification/disqualification of the parties seeking to acquire stakes in public sector enterprises through disinvestment:

- a. In regard to matters other than the security and integrity of the country, any conviction by a Court of Law or indictment/ adverse order by a regulatory authority that casts a doubt on the ability of the bidder to manage the public sector unit when it is disinvested, or which relates to a grave offence would constitute disqualification. Grave offence is defined to be of such a nature that it outrages the moral sense of the community. The decision in regard to the nature of the offence would be taken on case to case basis after considering the facts of the case and relevant legal principles, by the Government of India.
- b. In regard to matters relating to the security and integrity of the country, any charge-sheet by an agency of the Government/ conviction by a Court of Law for an offence committed by the bidding party or by any sister concern of the bidding party would result in disqualification. The decision in regard to the relationship between the sister concerns would be taken, based on the relevant facts and after examining whether the two concerns are substantially controlled by the same person/ persons.

- c. In both (a) and (b), disqualification shall continue for a period that Government deems appropriate.
- d. Any entity, which is disqualified from participating in the disinvestment process, would not be allowed to remain associated with it or get associated merely because it has preferred an appeal against the order based on which it has been disqualified. The mere pendency of appeal will have no effect on the disqualification.
- e. The disqualification criteria would come into effect immediately and would apply to all bidders for various disinvestment transactions, which have not been completed as yet.
- f. Before disqualifying a concern, a Show Cause Notice why it should not be disqualified would be issued to it and it would be given an opportunity to explain its position.
- g. Henceforth, these criteria will be prescribed in the advertisements seeking Expression of Interest (EOI) from the interested parties. The interested parties would be required to provide the information on the above criteria, along with their Expressions of Interest (EOI). The bidders shall be required to provide with their EOI an undertaking to the effect that no investigation by a regulatory authority is pending against them. In case any investigation is pending against the concern or its sister concern or against its CEO or any of its Directors/ Managers/ employees, full details of such investigation including the name of the investigating agency, the charge/ offence for which the investigation has been launched name and designation of persons against whom the investigation has been launched and other relevant information should be disclosed, to the satisfaction of the Government. For other criteria also, a similar undertaking shall be obtained along with EOI.

sd/-

(A.K. Tewari)

Under Secretary to the Government of India

APPENDIX VII: SELF UNDERTAKING

(On Letter Head of the Bidder/All the members in Case of a Consortium)

Ref.
Date:
To The Managing Director Punjab Infrastructure Development Board (PIDB) S.C.O. No. 33-34-35, Sec.34A, Chandigarh - 160022
Sub: Development and Operation & Maintenance of PWD Rest House, Patiala as Heritage Hotel on PPP mode in the State of Punjab
Dear Sir/Madam,
I/We (Name of the Bidder) hereby take that I/We (Name of the Bidder) have not been debarred/blacklisted/terminated by any Central Government/ State Government/ Statutory Authority or Public Sector Undertaking (PSU).
Yours faithfully
Yours faithfully (Signature, name and designation of the authorized signatory)

APPENDIX VIII (A): FINANCIAL PROPOSAL Covering Letter

Date:
Place:
Го
The Managing Director
Punjab Infrastructure Development Board (PIDB)
S.C.O. No. 33-34-35, Sec.34A,
Chandigarh - 160022
Sub: Development and Operation & Maintenance of PWD Rest House, Patiala as Heritage Hotel on
PPP mode in the State of Punjab
Dear Sir / Madam,
/ We, (Applicant's name) herewith enclose the Financial Proposal for selection of our
firm as an Agency for above.
in in as an Agency for above.
/ We agree that this offer shall remain valid for a period of 180 (One Hundred and Eighty) days from
the Proposal Due Date or such further period as may be mutually agreed upon.
and Proposal Bac Bace of Sasti farther period as may be mateauly agreed apoint
Yours faithfully,
Tours raitmuny,
(Signature, name and designation of the authorized signatory)

APPENDIX VIII (B): FINANCIAL PROPOSAL

(TO BE SUBMITTED ONLINE ONLY THROUGH E-PROCUREMENT PORTAL)

S. No.	Project/Name	Total ACF (in INR)	Total ACF (in Words)
1.	Development and Operation & Maintenance of		
	PWD Rest House, Patiala as Heritage Hotel on PPP		
	mode in the State of Punjab		

Authorized Signature:
Name:
Designation
Name of firm:
Address

Note:

- 1. The rate quoted above should be exclusive of all taxes.
- 2. All payment shall be made in Indian Rupees and shall be subject to applicable Indian laws withholding taxes if any.
- 3. The financial proposal shall not include any conditions attached to it and any such conditional financial proposal shall be rejected summarily.
- 4. The ACF quoted above shall be increased at the rate of 10% after every 3 years as per the provisions of this RFP and DCA.
- 5. Submission of Financial Proposal in Physical form or along with Technical Proposal shall lead to disqualification and forfeiture of EMD.

APPENDIX IX: SITE PLAN

